

WITH THE MARKET, FOR THE FUTURE.

# Data & Analytics Products

Rafael Tsopanoglou Teodoro March 13th, 2019



### **Product Information**

Focused on developing new information services for the capital markets

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PUBLIC INFORMATION 2 B3.COM.BR



#### **AGENDA**

**Our Products** 

**Datawise** 

Data Collection Challenges

What we have to offer you

Q&A

### **Our Products**



#### **Data ecosystem**

#### **Data** analysis/insights

(Manipulating aggregated data to develop actionable insights)

#### Data Aggregation

(combining data from multiple sources)

#### **Data generation** and collection

(the Source and platform where data is captured)

#### **Future trajectory** of value



#### **Our products**



**Lead generation** New clients



**Machine Learning** 

**Financial Crimes Compliance** 



+USD

35M

Rankings **Analytics** Geolocation Information Market Share for decision-making Liquidity indicators Earnings & Demographic info

of the total revenue



**Exchange Data** Real-time data



**Historical Data** Databases



Indices **Index licensing** 



Pricing and reference data

**PUBLIC INFORMATION** 

### **Datawise**



 Visualization tool that consolidates and organizes data from B3 s markets in analytical dashboards.



#### Dashboards available



## **DATAWISE**



#### Rankings

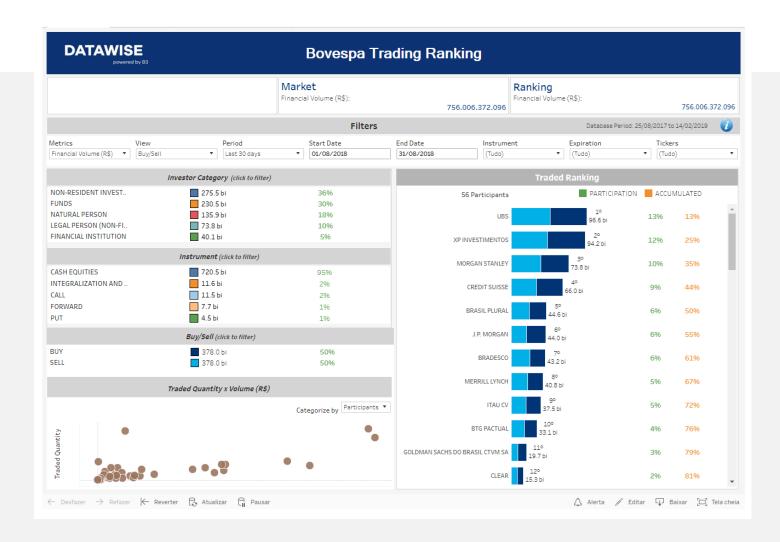
 Trading, settlement, custody and open interest

#### Markets

Equities and Derivatives

#### Information available

- Rankings per:
  - Investor type
  - Asset
  - Bids/asks
  - Quantity/volume/contracts traded



# Our data products benefits



#### Longstanding **Database**

- +14M investor's information
- Rich personal data
- Portfolio allocation per investor type
- Long period of history



#### **Real-world** datasets

- Real-world data directly from the source
- The only Exchange in Brazil



### Wide asset variety

- **Equities**
- **Derivatives**
- OTC
- Fixed income



### **Entire trade** lifecycle data

- **Trading**
- Clearing
- Settlement
- Central depository
- Final beneficiary owner level

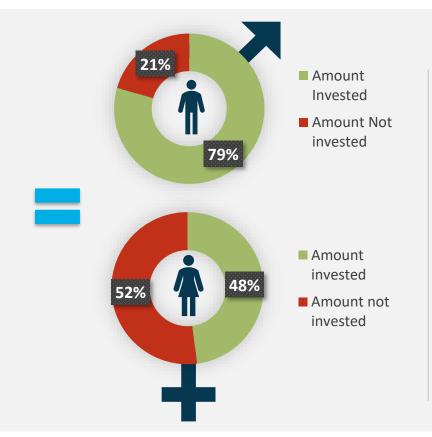


# Data Collection Challenges - Article example



# Are women more risk-averse than men?

- 186 participants were endowed with \$250.00
- 1. May invest as much as they wished in the risky asset
- If successful the asset paid 2.5 times (k=2.5)
- Chance of success 50%
- 2. Pocket the fraction of the endowment not invested



#### **Challenges**

Finding enough participants

Unavailability of capital markets data

Unavailability of consistent and reliable data

Data is expensive

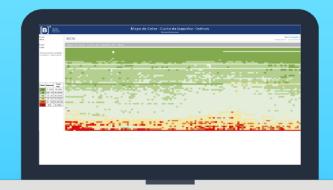
Participants may act differently in real-world situations

Dreber, A., Rand, D., Garcia, J., Wernerfelt, N., Lum, J., Zeckhauser, R., 2010. Dopamine and Risk Preferences in Different Domains. Harvard University, John F. Kennedy School of Government (Working Paper Series, rwp10-012).

Zinkhan, G. M., & Karande, K. W. (1991), "Cultural and gender differences in risk-taking behavior among American and Spanish decision makers", *The Journal of Social Psychology*, Vol. 131(5), pp. 741-742. Barber, B. M., & Odean, T. (2001). Boys will be boys: Gender, overconfidence, and common stock investment. *The Quarterly Journal of Economics*, 116(1), 261-292. Graham, J.F., Stendardi, E.J., Myers, J.K., Graham, M.J. (2002), "Gender differences in investment strategies: an information processing perspective", *International Journal of Bank Marketing*, Vol. 20(1).

Jianakoplos, N.A., Bernasek, A., (1998), "Are women more risk-averse?" Economic Inquiry, Vol.36(4), pp. 620-630.

Smit, R. & Weber, M. (2014), "Financial Decision Making: Are Women Really More RiskAverse than Men? A Survey", Behaviour economics.



LIVE DATAWISE

# What we have to offer you





#### **DATAWISE**

- Access to datawise for you and your students
- Access to datawise in your library



#### **HISTORICAL DATA**

- Access to our historical database
- Adhoc requests



# ARTICLE PUBLICATION

Publication in the Brazilian
 Chamber of Commerce
 Magazine





Thank you
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