

Brazil: Economic and Monetary Outlook

11 June 2019

The Embassy of Brazil and the Brazilian Chamber of Commerce are pleased to invite you to

BRAZIL BREAKFAST BRIEFING

BRAZILIAN ECONOMIC OUTLOOK

TUESDAY, 11th JUNE 2019 | 9.00 AM
(Reception and networking breakfast from 8.30 am)

EMBASSY OF BRAZIL
14-16 Cockspur Street | SW1Y 5BL | London

INSIGHTS FROM



TIAGO COUTO BERRIEL

Deputy Governor for International Affairs and
Corporate Risk Management

CENTRAL BANK OF BRAZIL

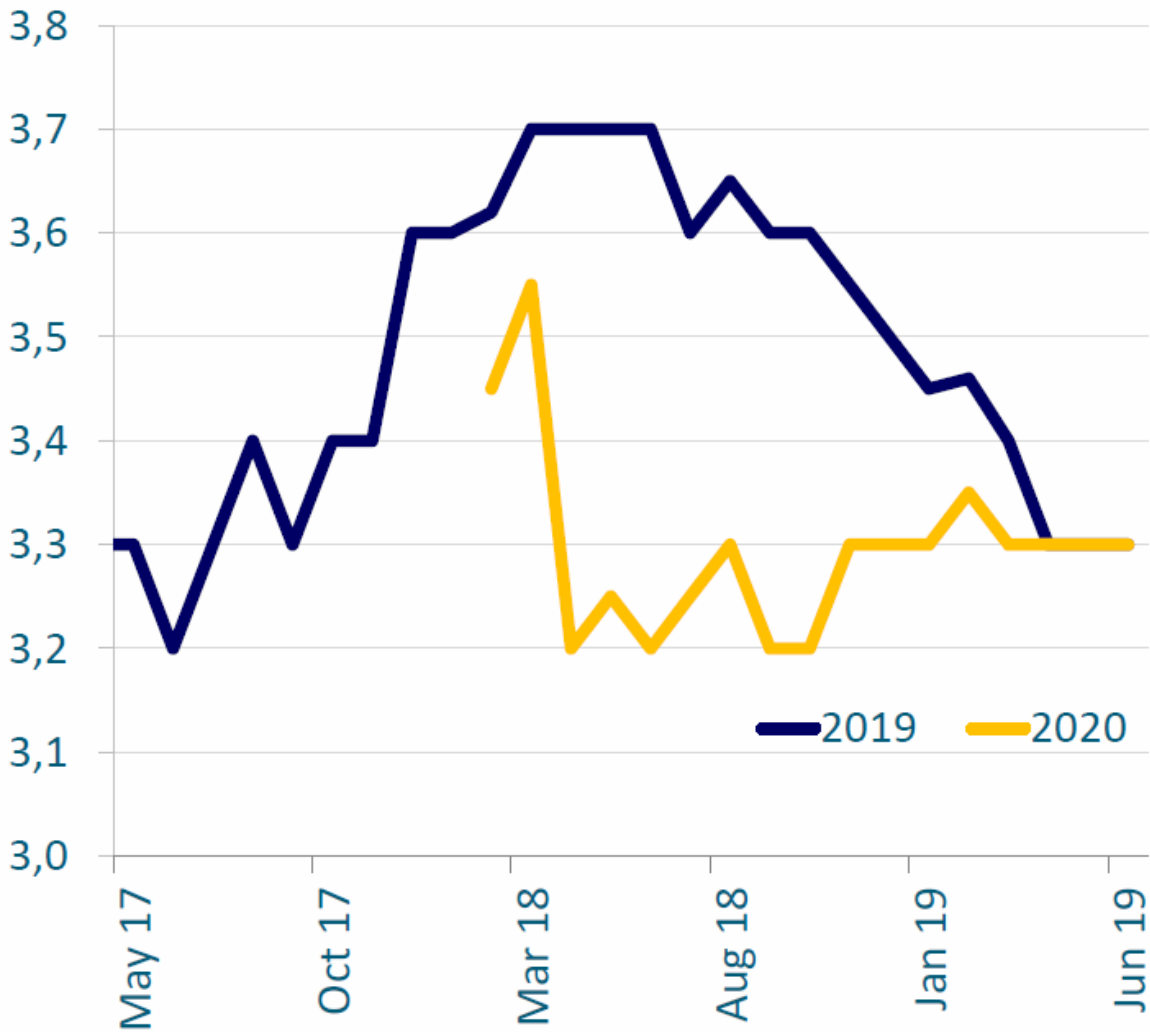
International Context

Global Outlook remains challenging

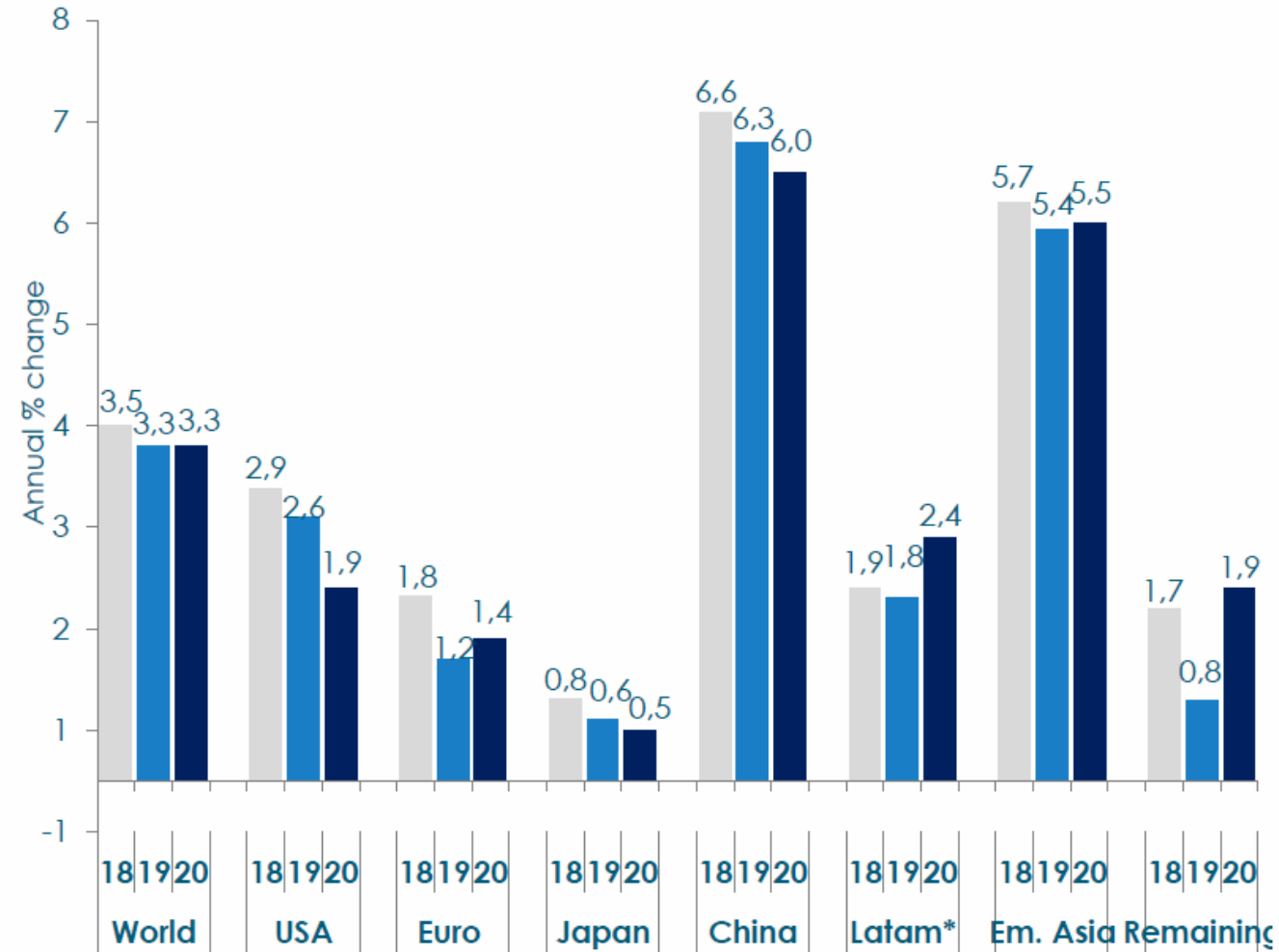
- ▶ Some risks have decreased:
 - ▶ the normalization of interest rates in some advanced economies;
 - ▶ The central banks of the major economies are revising to more flexible monetary policies than expected.
- ▶ Others have remained or increased
 - ▶ trade tensions;
 - ▶ global economic slowdown;
 - ▶ Risk aversion towards emerging economies;

Expectations of global growth

Global (%)



GDP Output Growth Projections



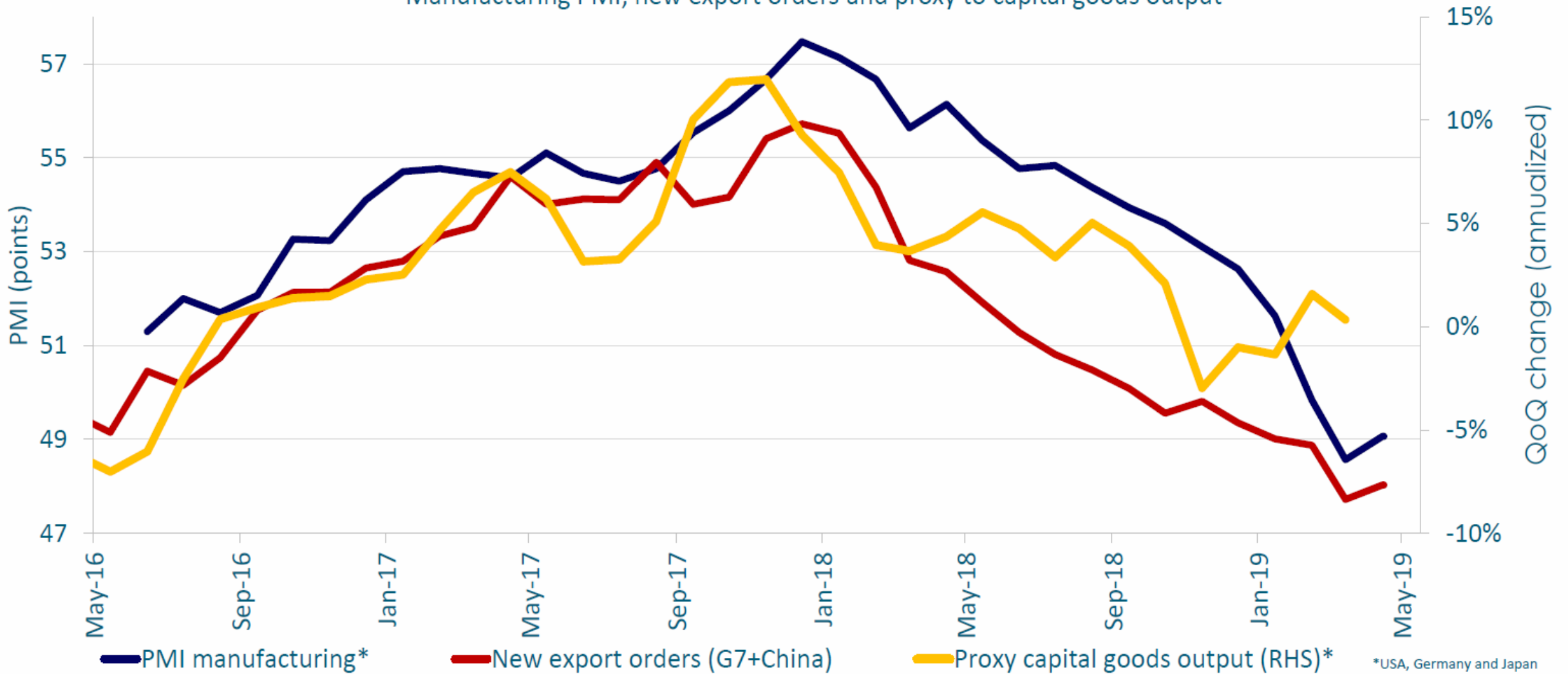
*ex Argentina and Venezuela

2019/2020: Projections

Sources: Bloomberg.

Global Indicators

Manufacturing PMI, new export orders and proxy to capital goods output

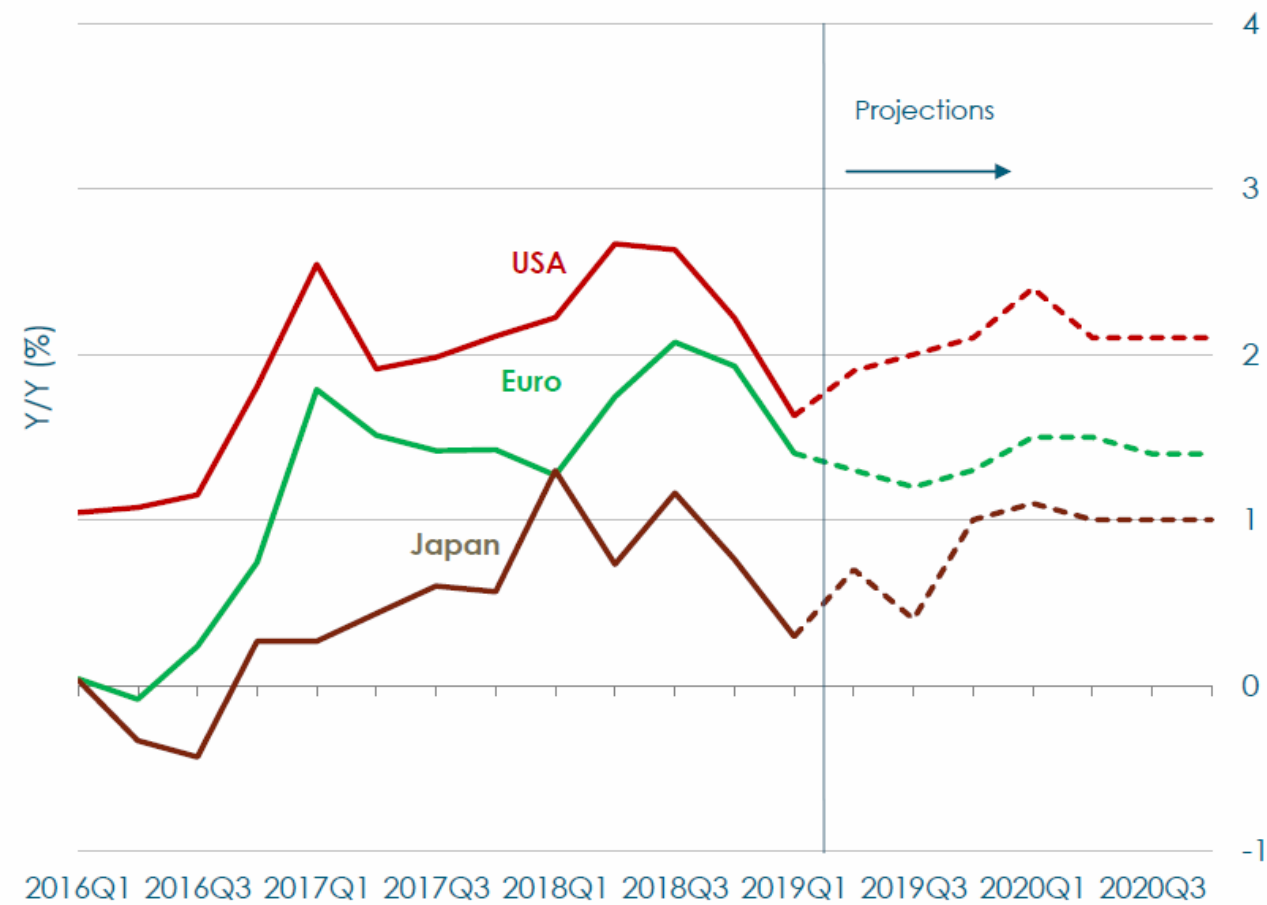
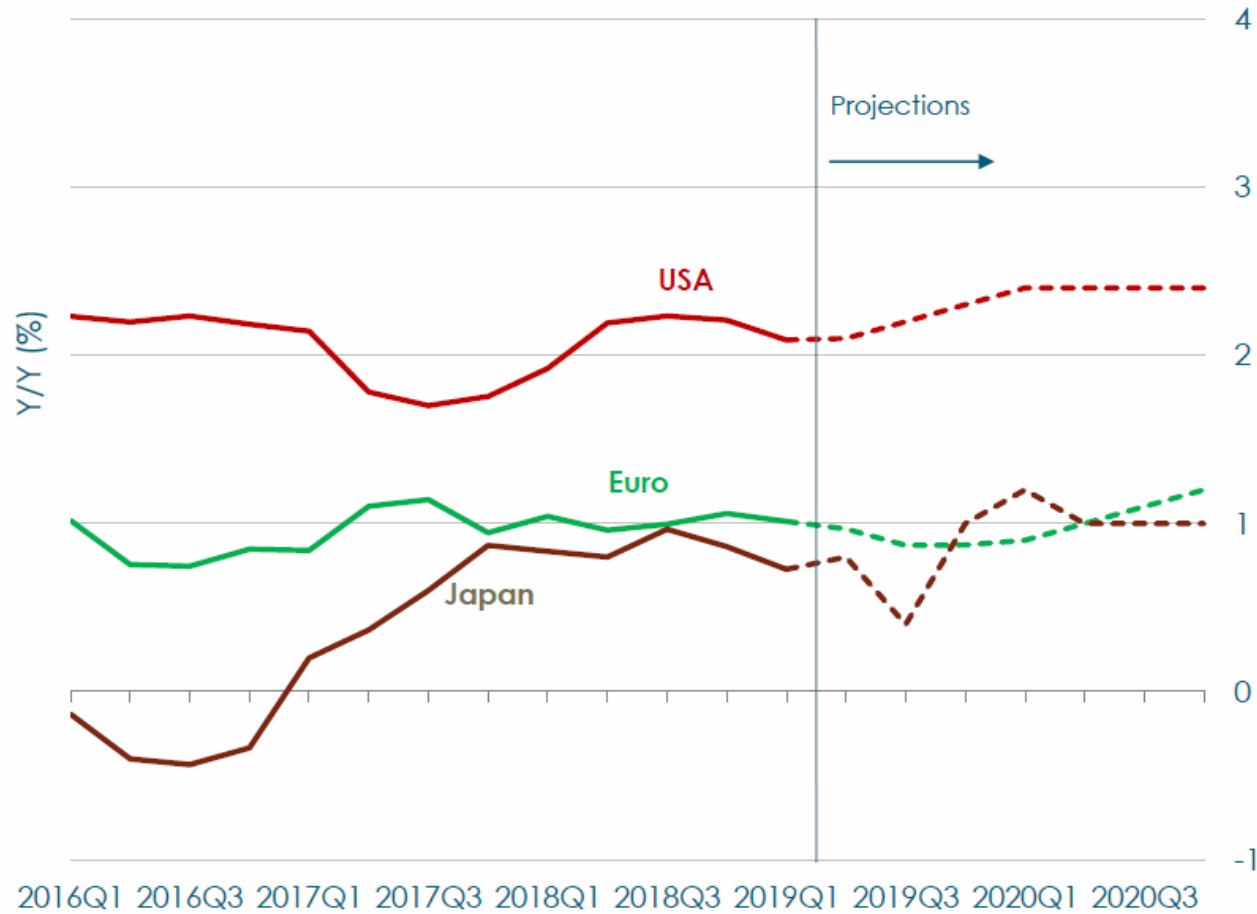


Source: Thomson Reuters and BCB

Inflation

Core

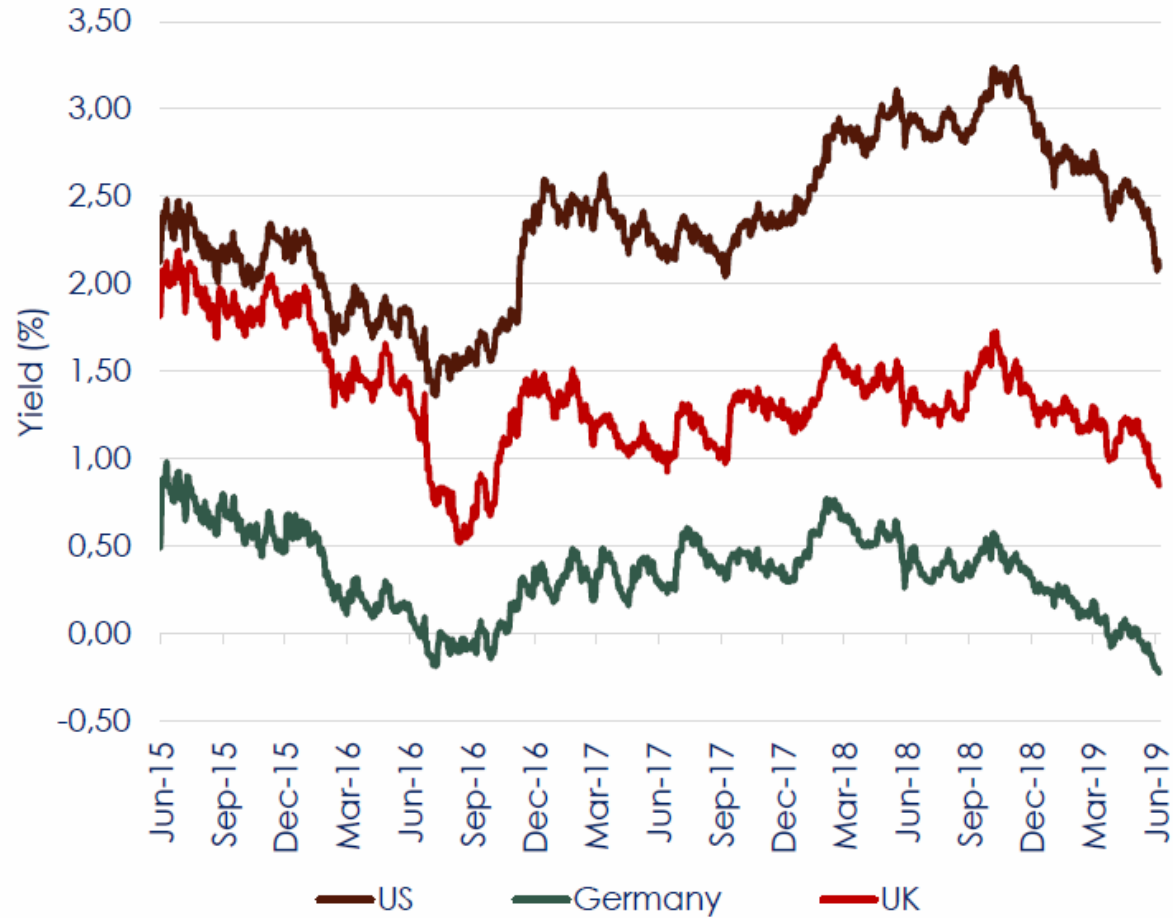
Headline



Source: Fed St. Louis, Eurostat, e-Stat and BCB/Derin

Global financial conditions

Yields - 10 Year Sovereign Bonds

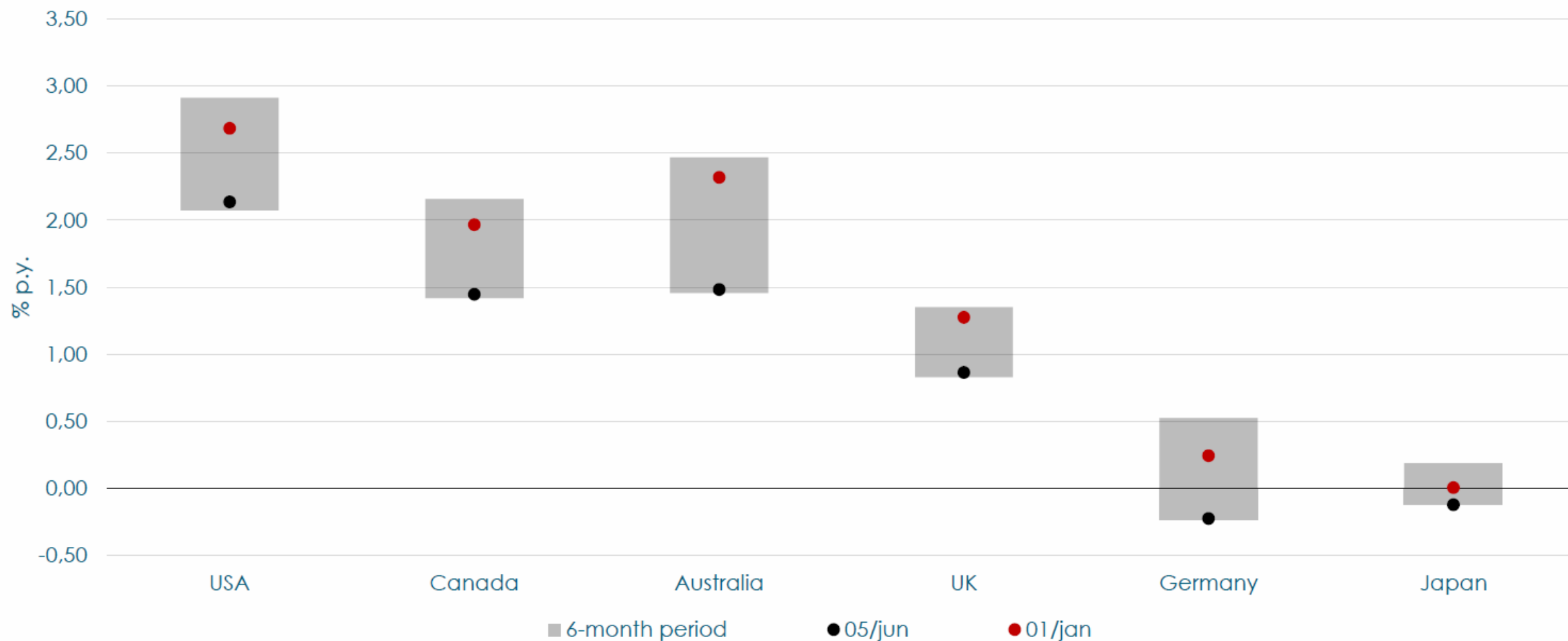


Dolar (NEER)



Sources: Reuters Datastream, BIS

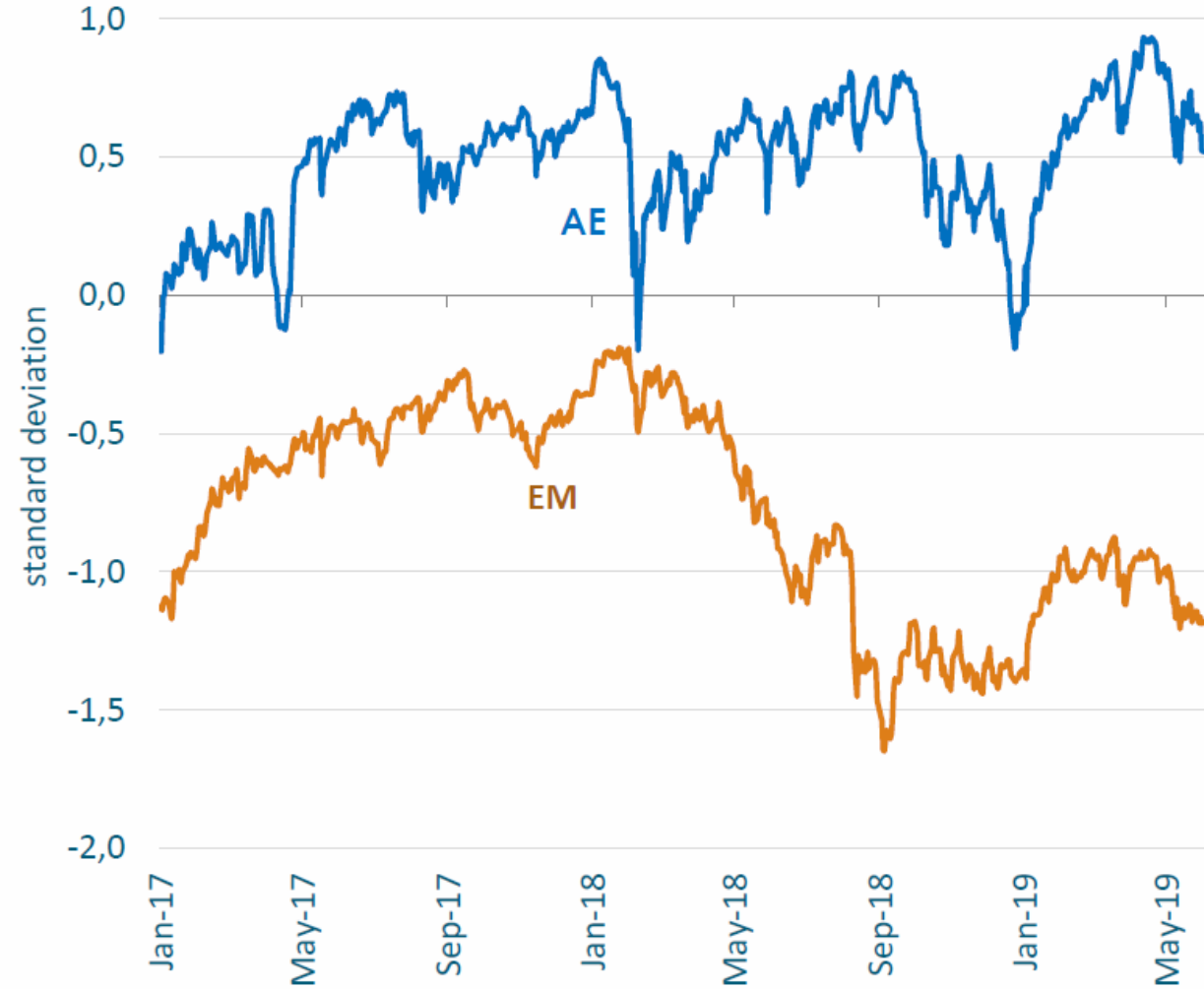
Sovereign bonds (10y)



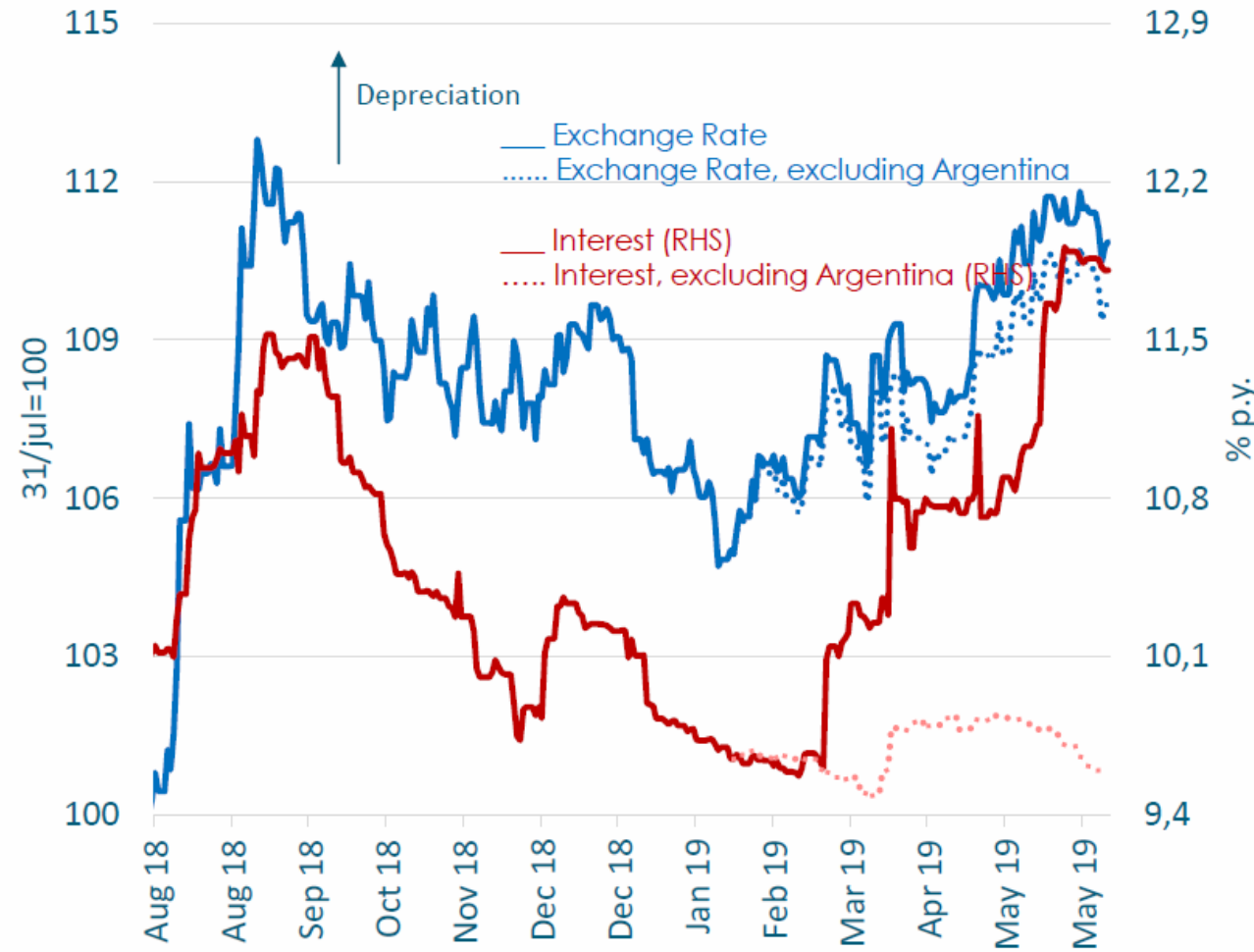
Source: Bloomberg.

Emerging Markets

Risk appetite indicator



EMs: Exchange rate and interest (2 years)

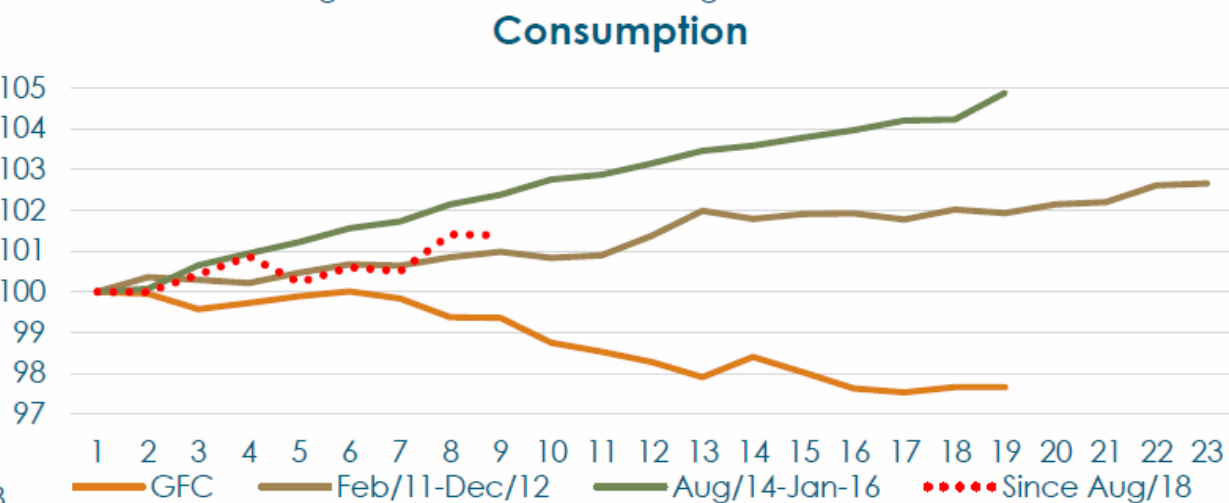
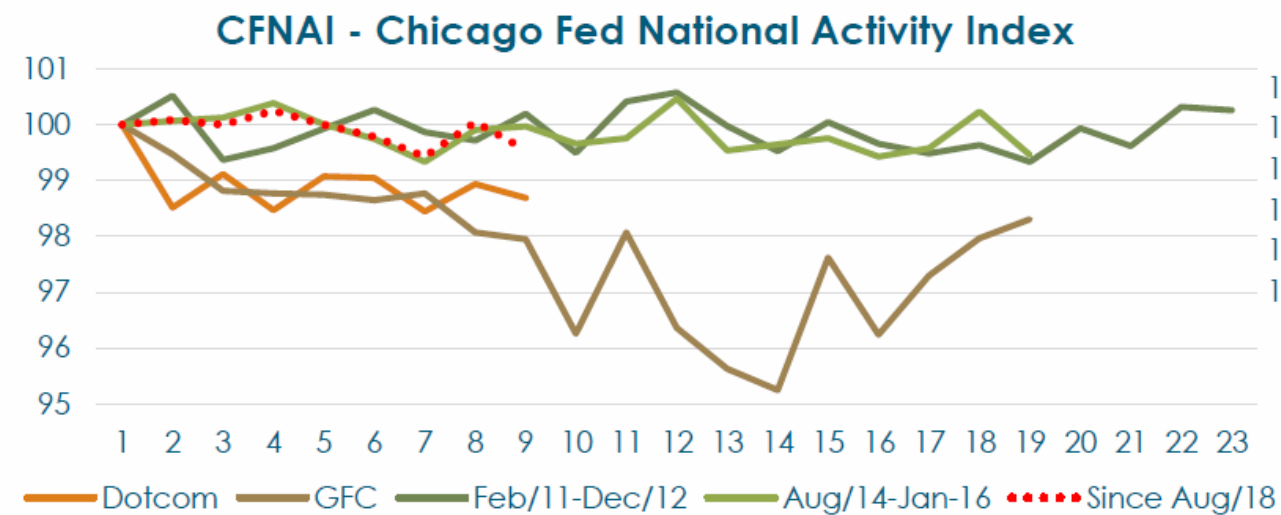
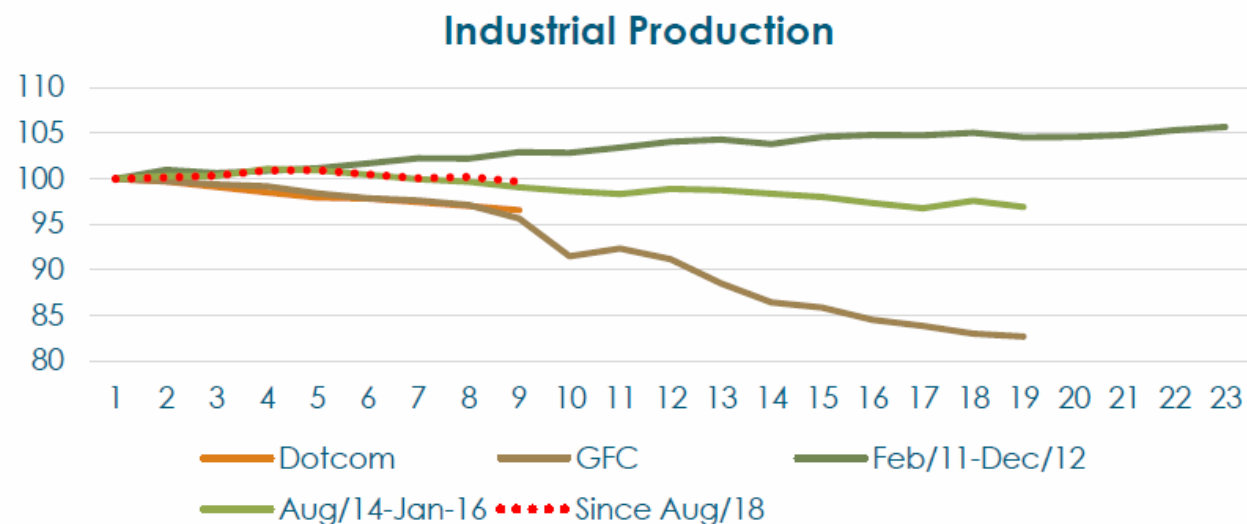
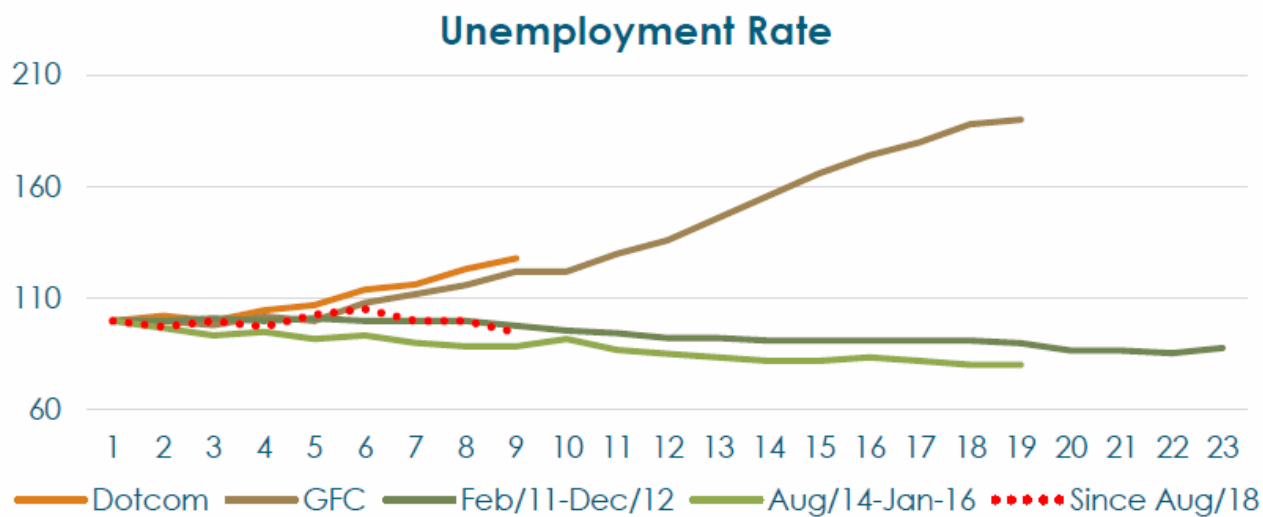


Average: Argentina, Brazil, Chile, Colombia, Mexico, South Africa, India, Indonesia, Russia and Turkey

Source: BCB/Derin, Thomson Reuters and Bloomberg

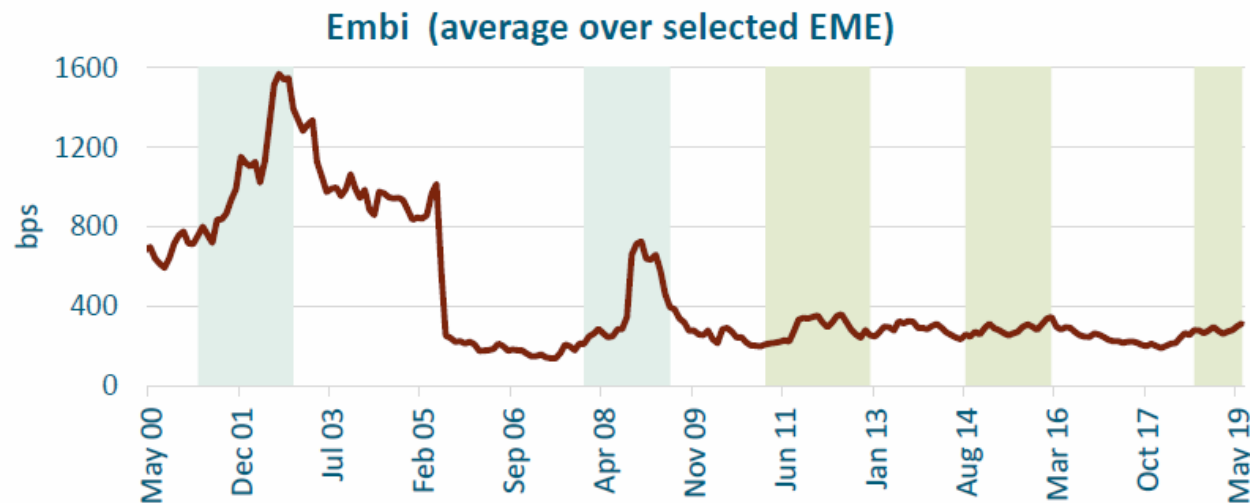
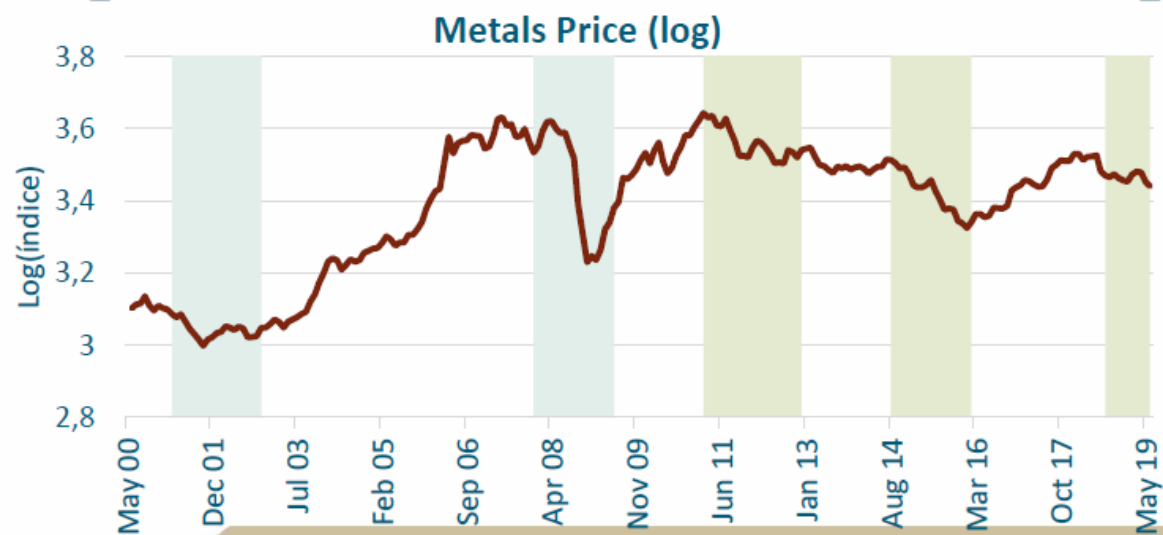
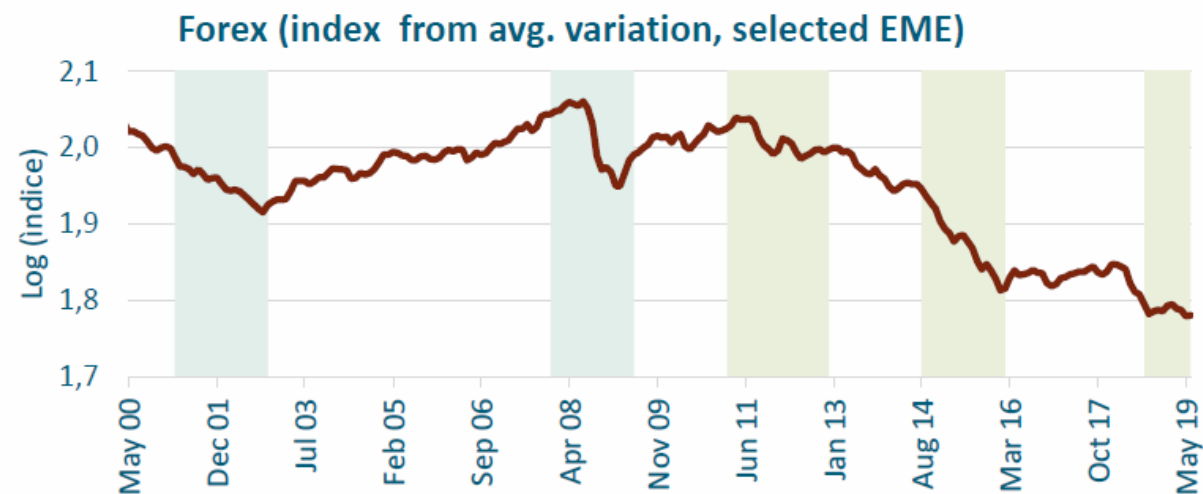
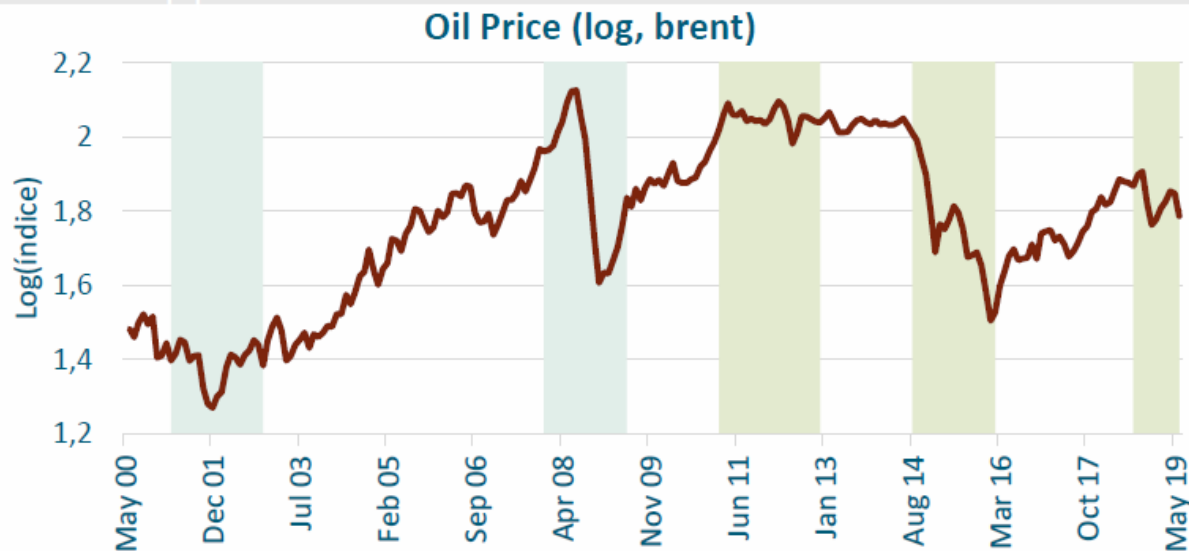
US Recessions and Slowdowns

Current behavior of macro variables consistent with a slowdown



US Recessions and Slowdowns: EMEs and Commodities

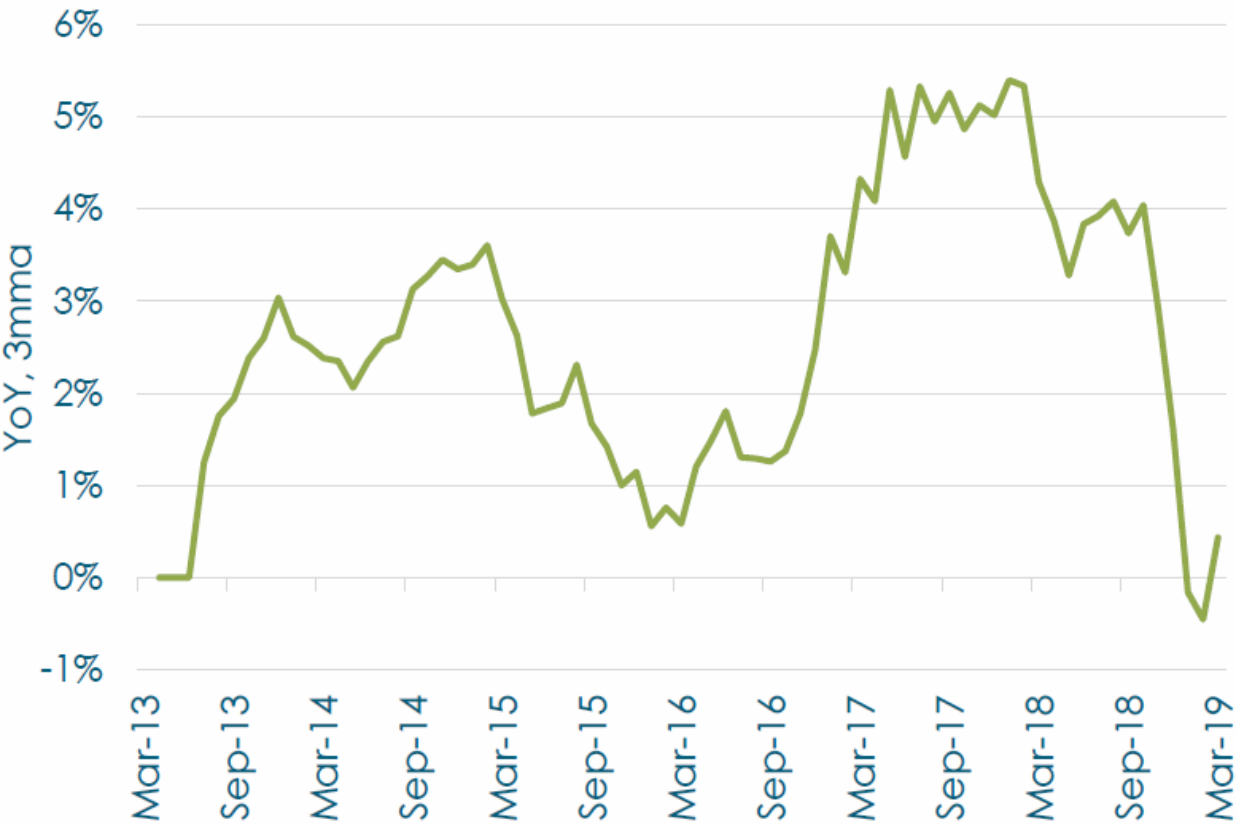
Higher macro volatility during recessions and slowdowns



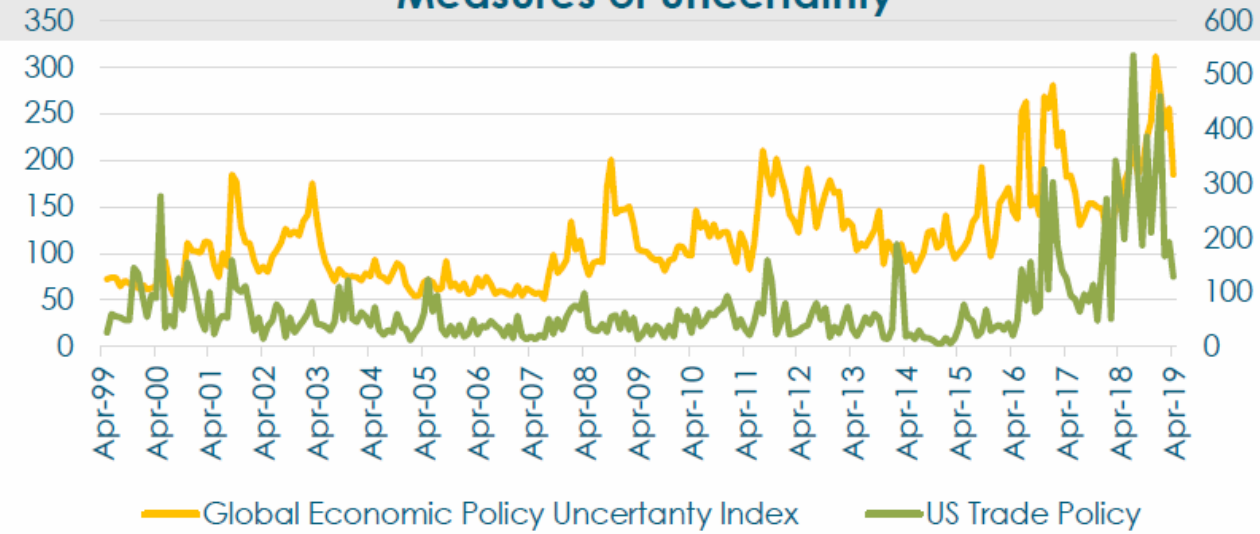
Fonte: Fed de St. Louis, Eurostat, e-Stat e Derin

Trade tensions

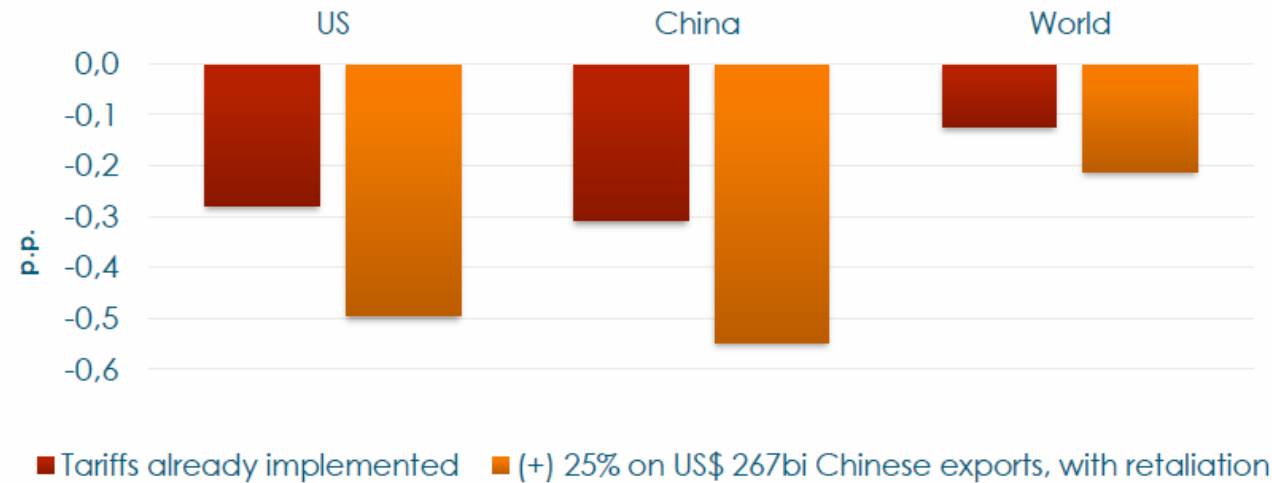
Global Trade



Measures of uncertainty



Tariffs increase - Effect on GDP on the Long Run



Source: Thomson Reuters, Economic Policy Uncertainty and IMF

Domestic Scenario

Economic growth continues to recover, but slower than projected

Possible explanations:

- 1) The Brazilian economy has experienced several shocks throughout 2018, including the temporary halt in the transportation sector in May, tighter financial conditions due to electoral uncertainty, and the adverse global environment for emerging economies.
- 2) Uncertainties regarding reforms, notably those of fiscal nature, this year would postpone investment decisions.

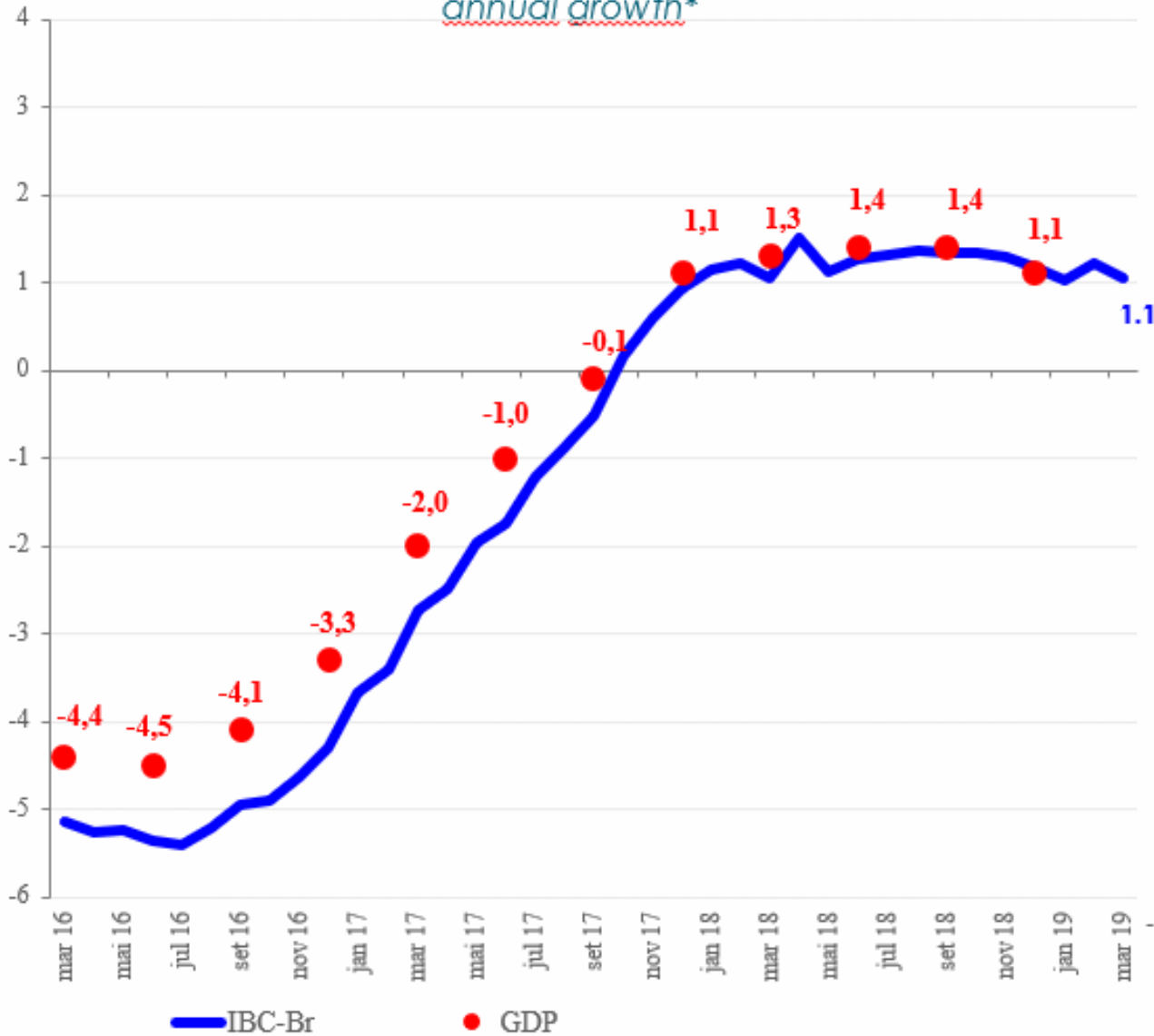
Our scenario:

- gradual recovery will resume;
- high level of economic slack.

An acceleration in the pace of economic recovery to more robust levels will depend on an environment of reduced uncertainties regarding the approval and implementation of reforms.

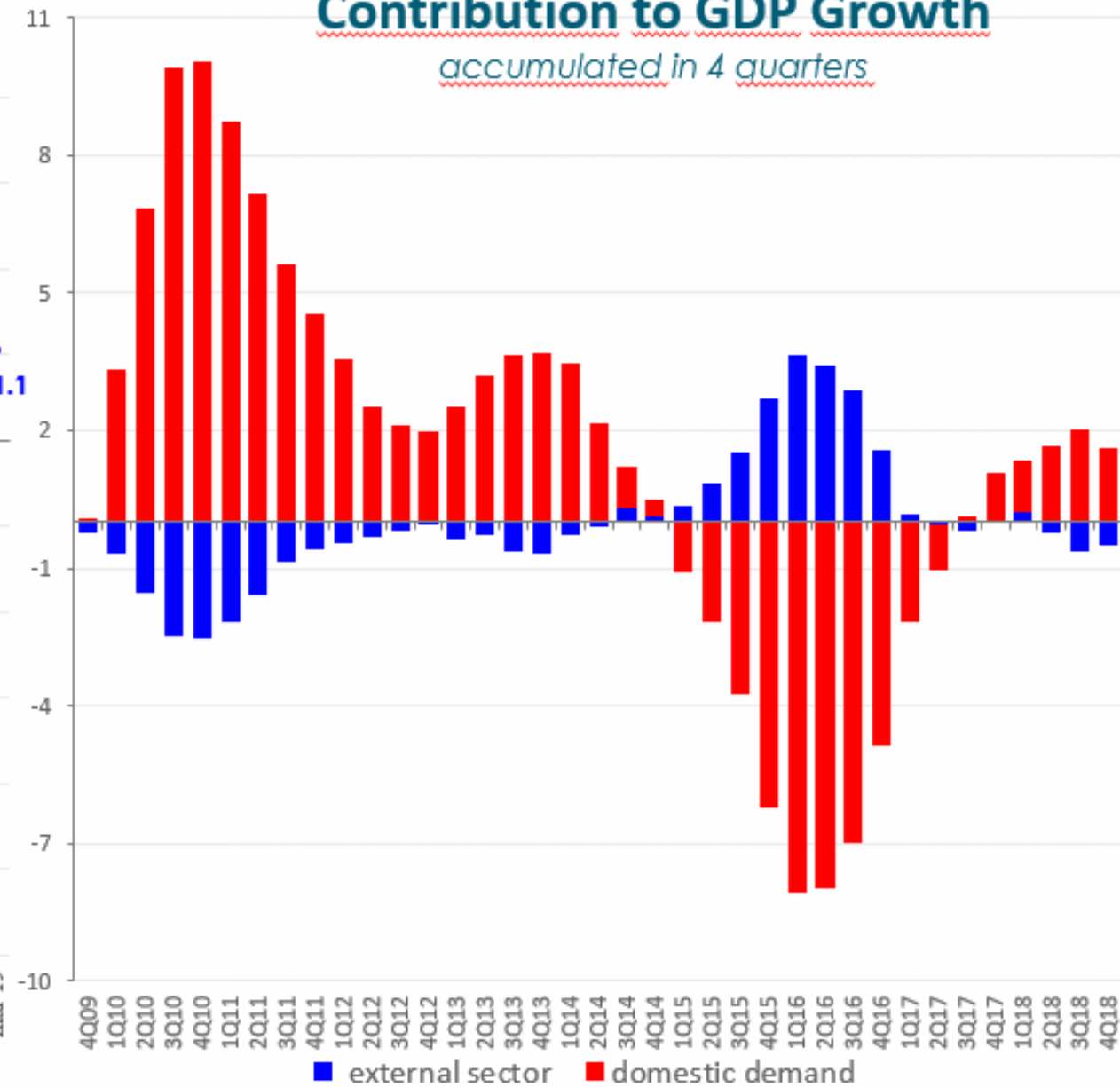
GDP and IBC-Br (Economic Activity Index)

*annual growth**



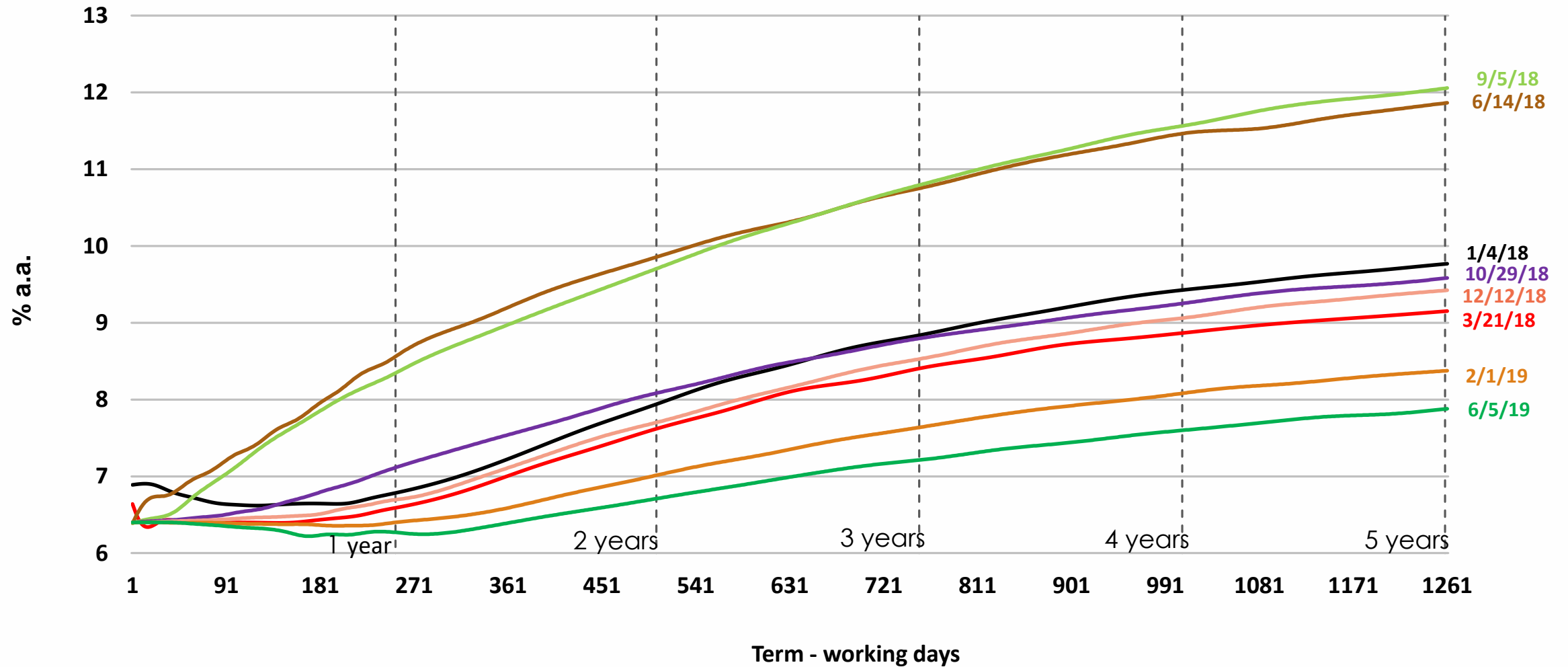
Contribution to GDP Growth

accumulated in 4 quarters



*average of last 12 months/average of previous 12 months

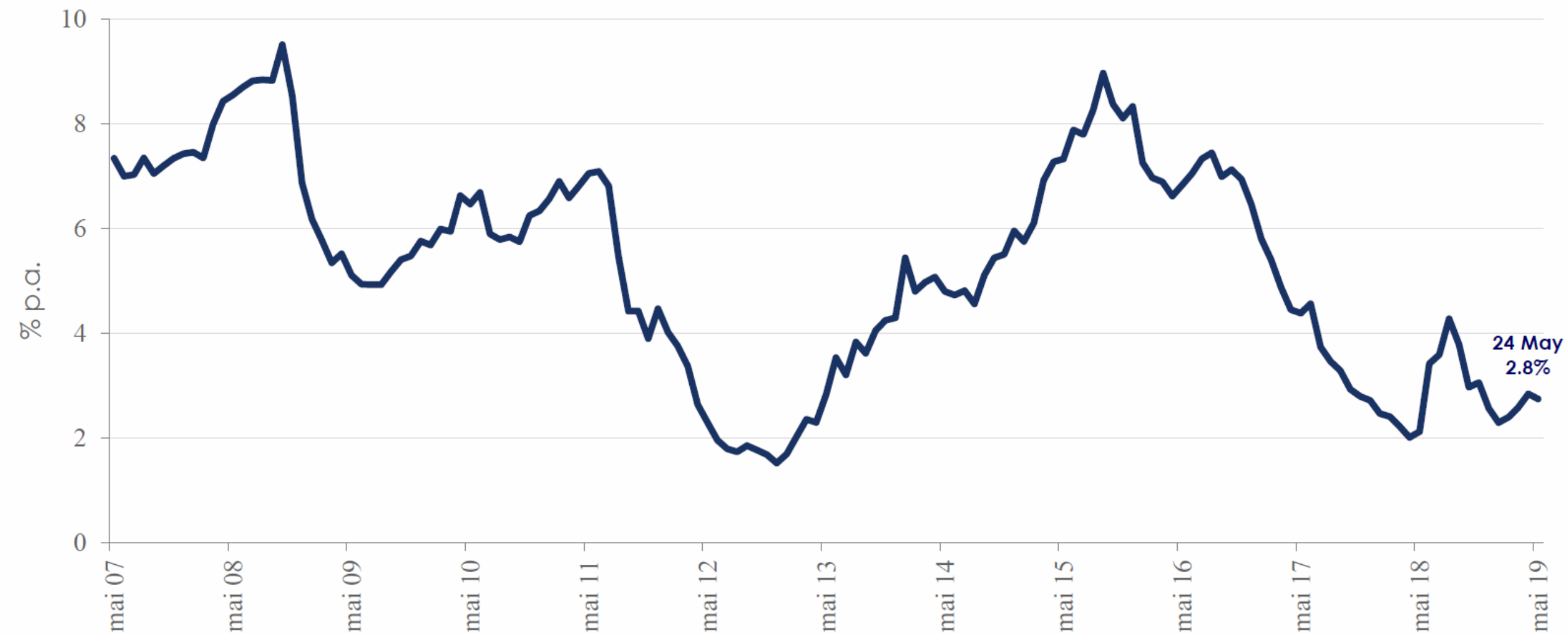
Interest rate Curve – DI (One-day Interbank Deposit Futures)



Sources: B3, BCB

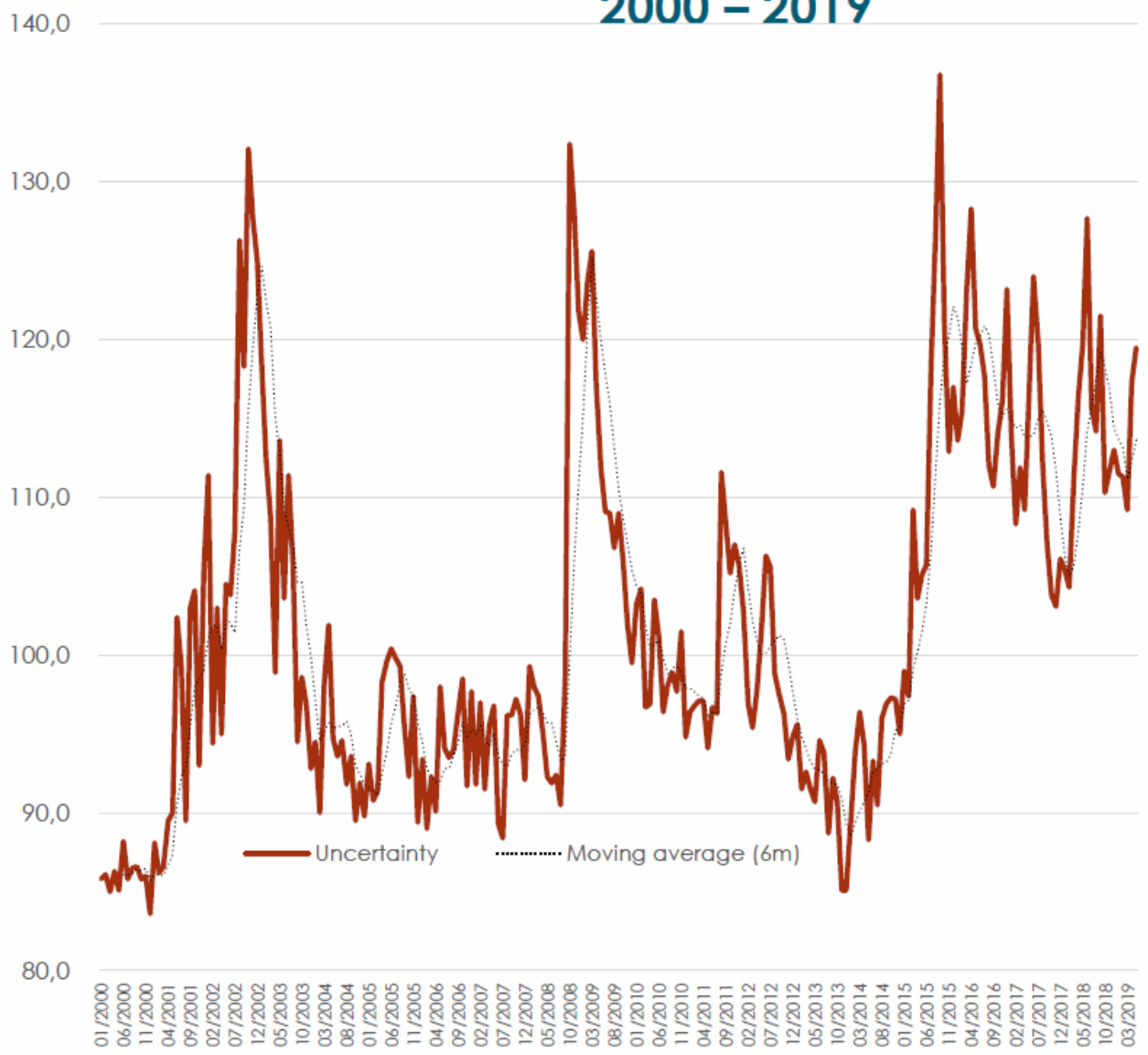
Real Interest Rate

360-day market rate discounted by the IPCA expected for the next 12 months (Focus)

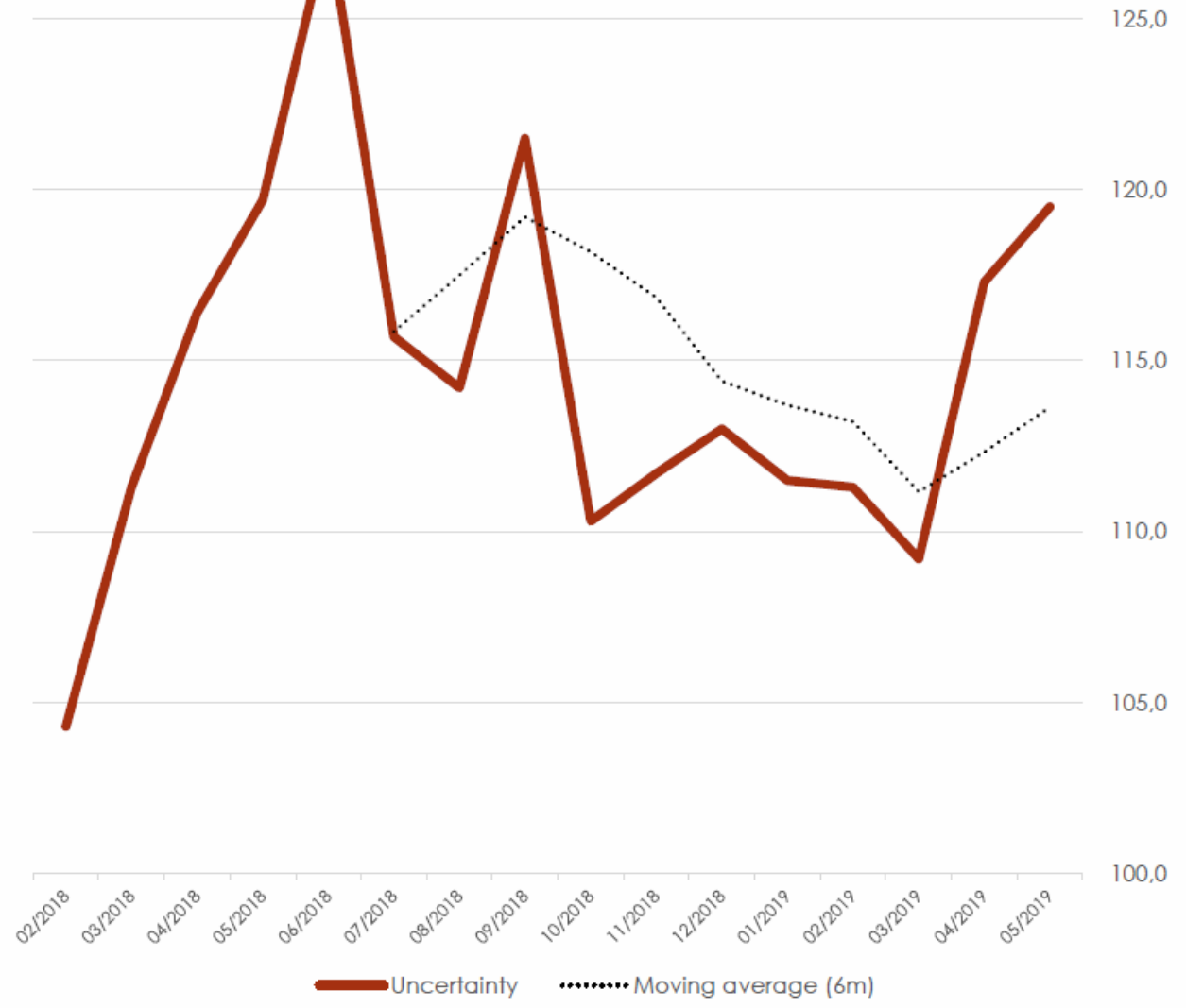


Uncertainty

2000 – 2019

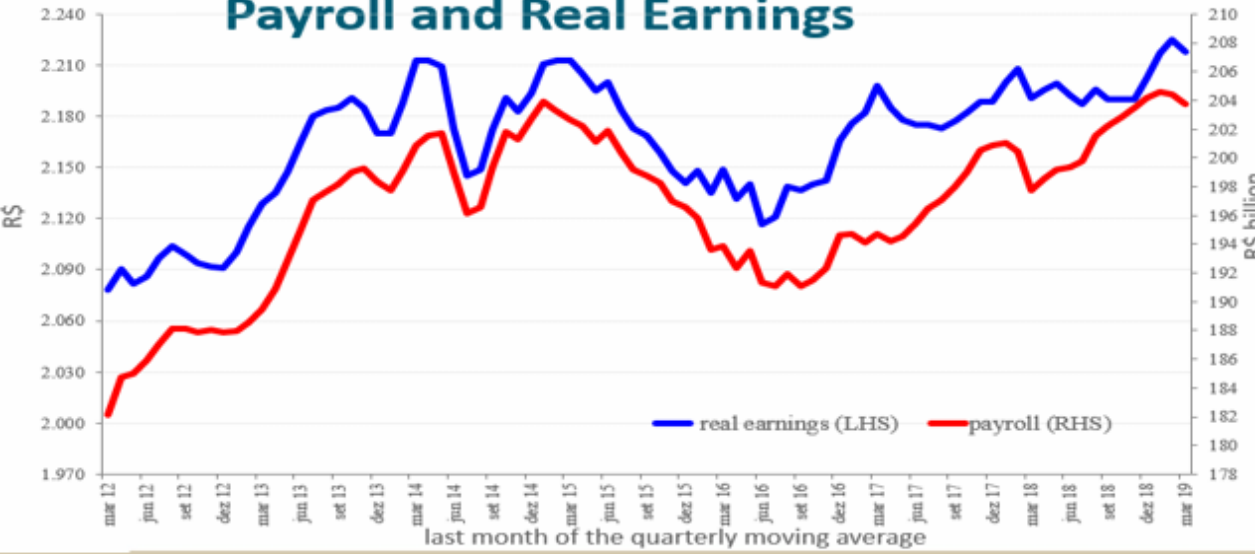
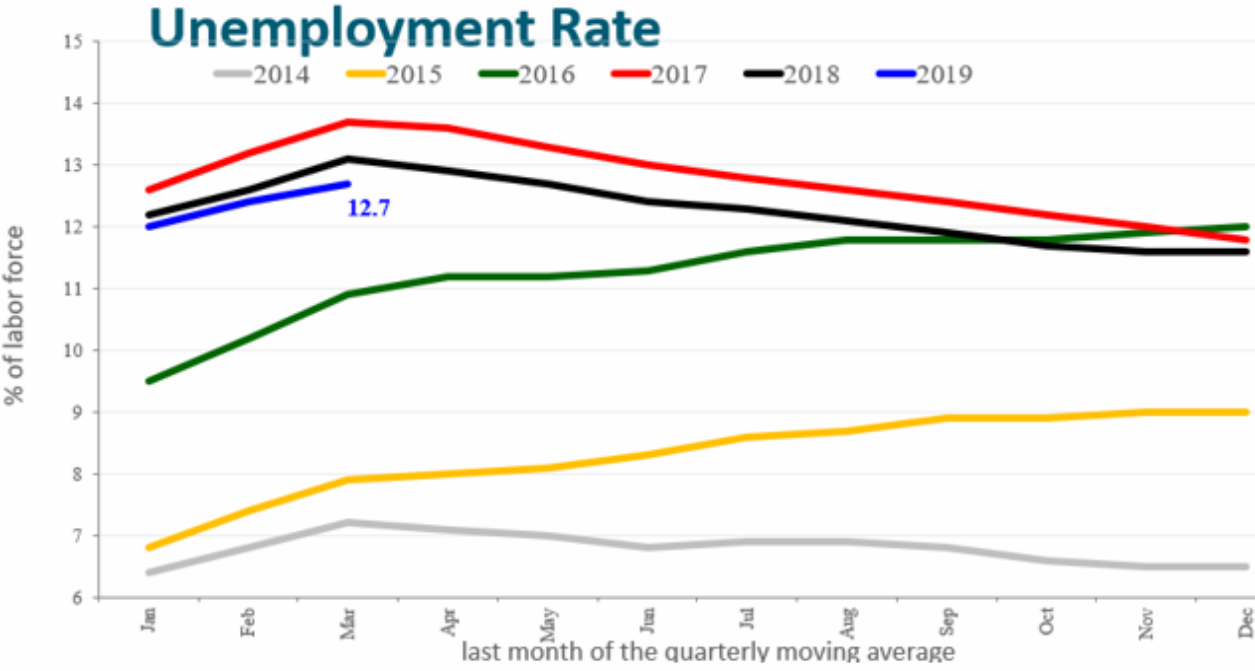
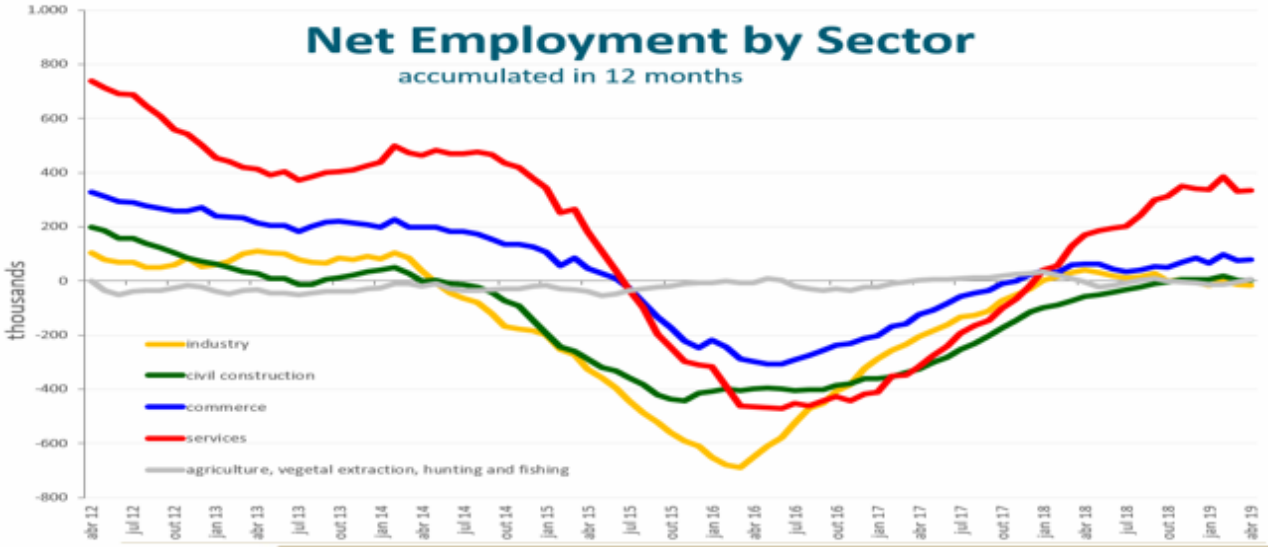
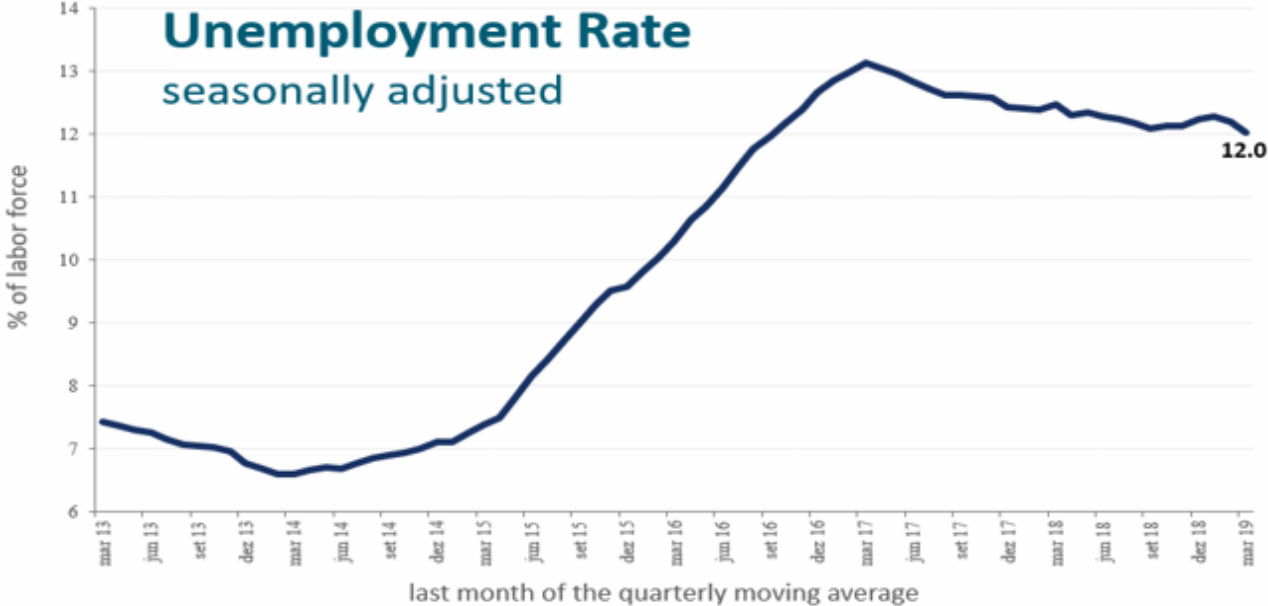


2.2018 – 5.2019



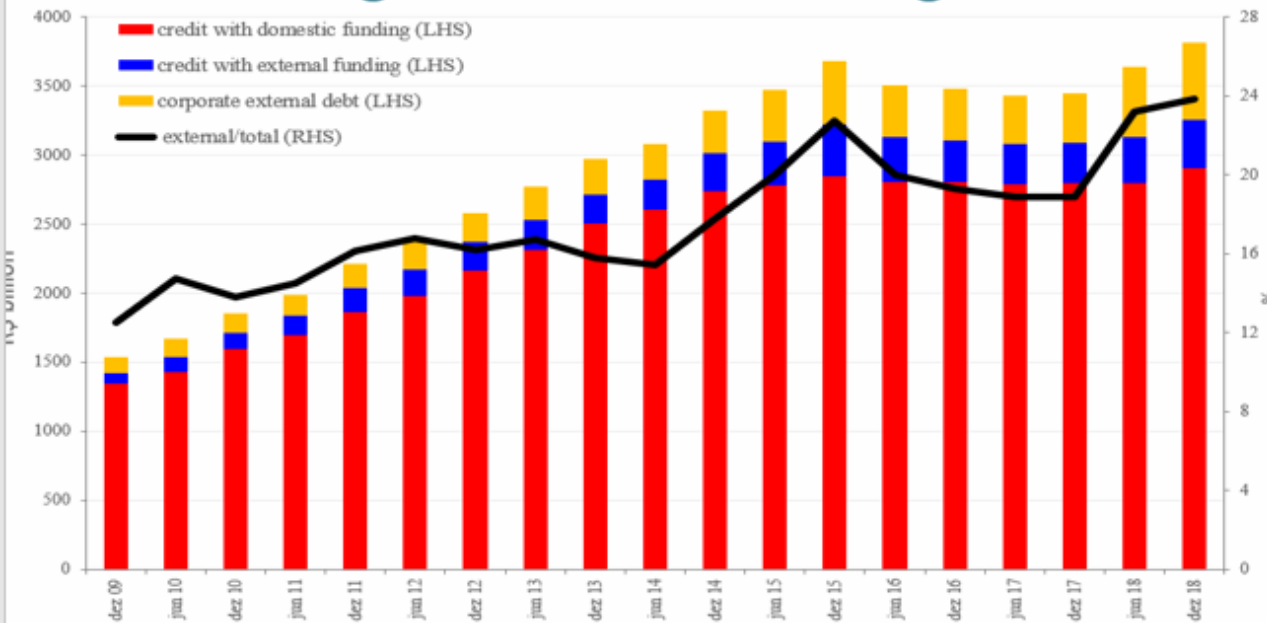
Source: FGV

Labor Market

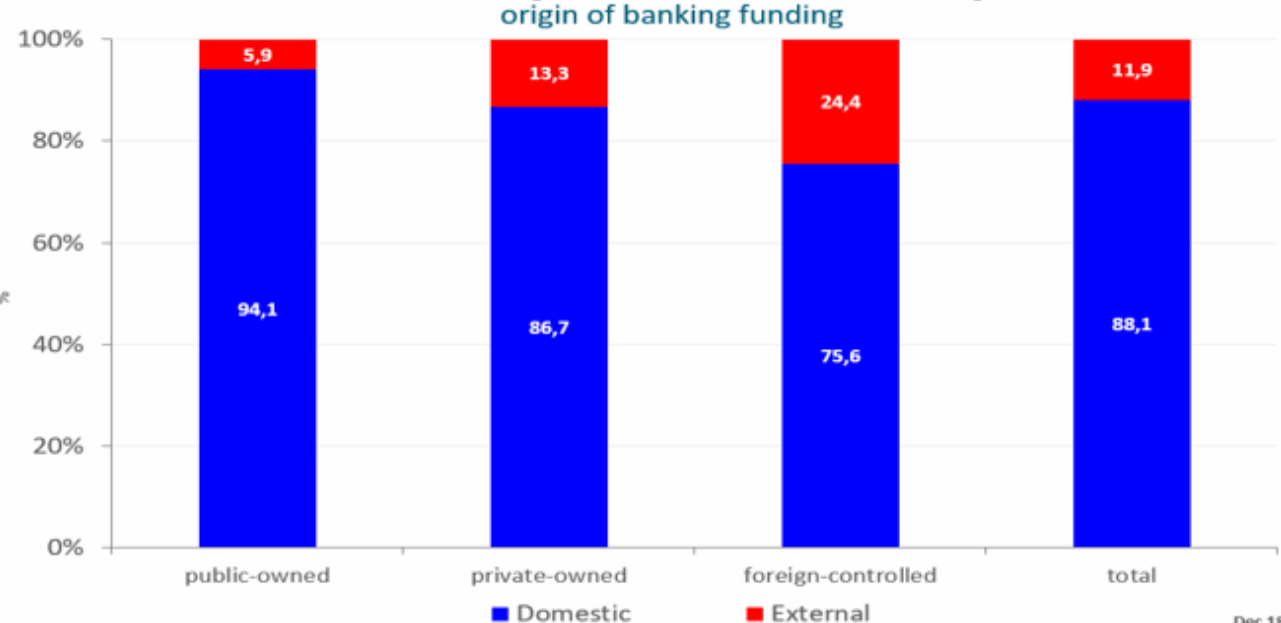


Source: IBGE (PNAD Contínua)

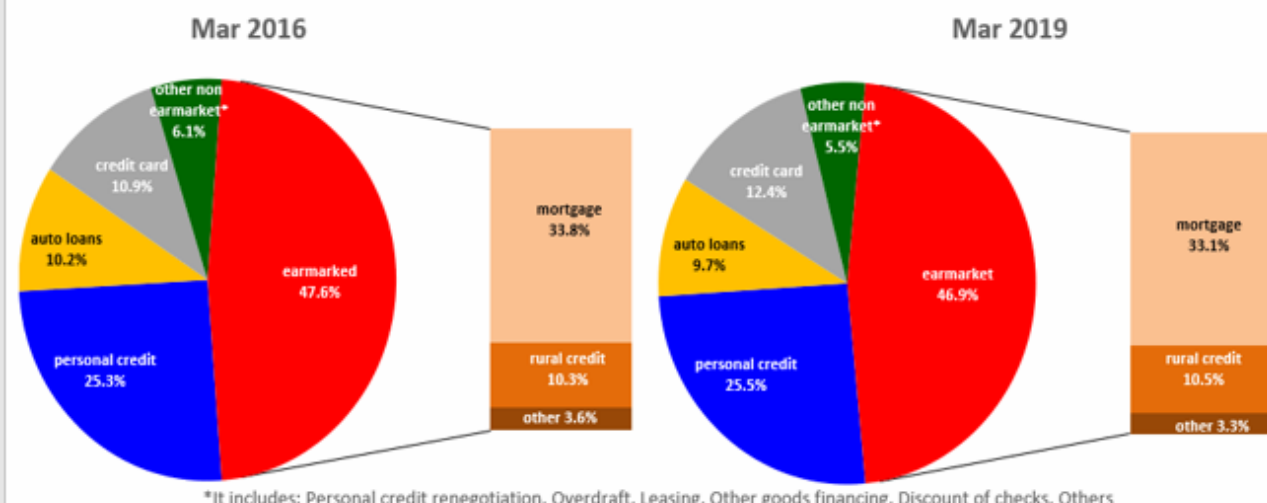
Credit Funding: Domestic and Foreign Sources



Credit by Bank Ownership

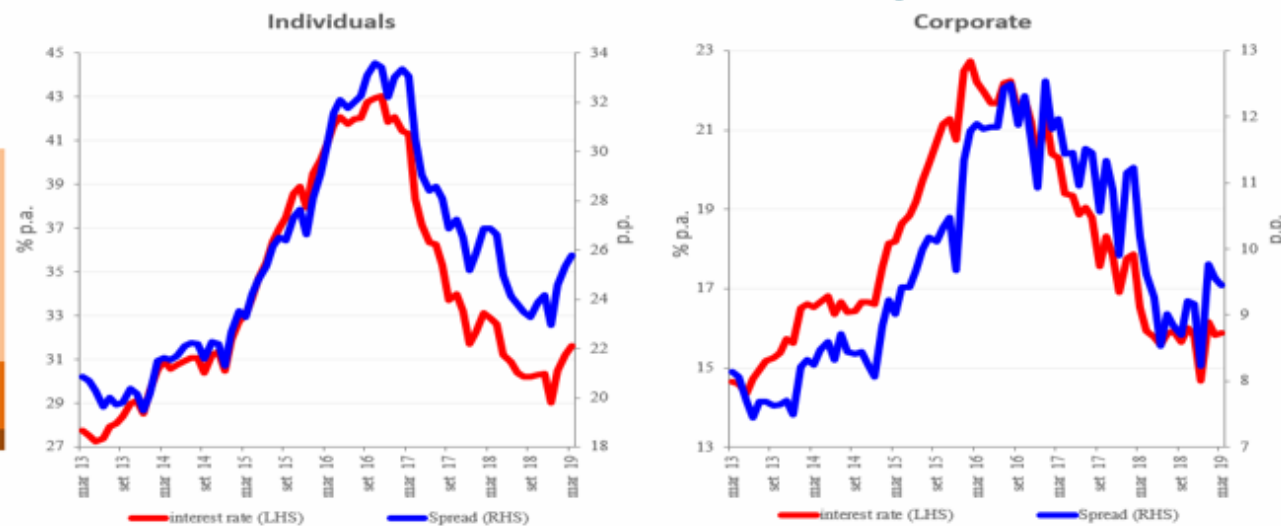


Consumer Credit Breakdown

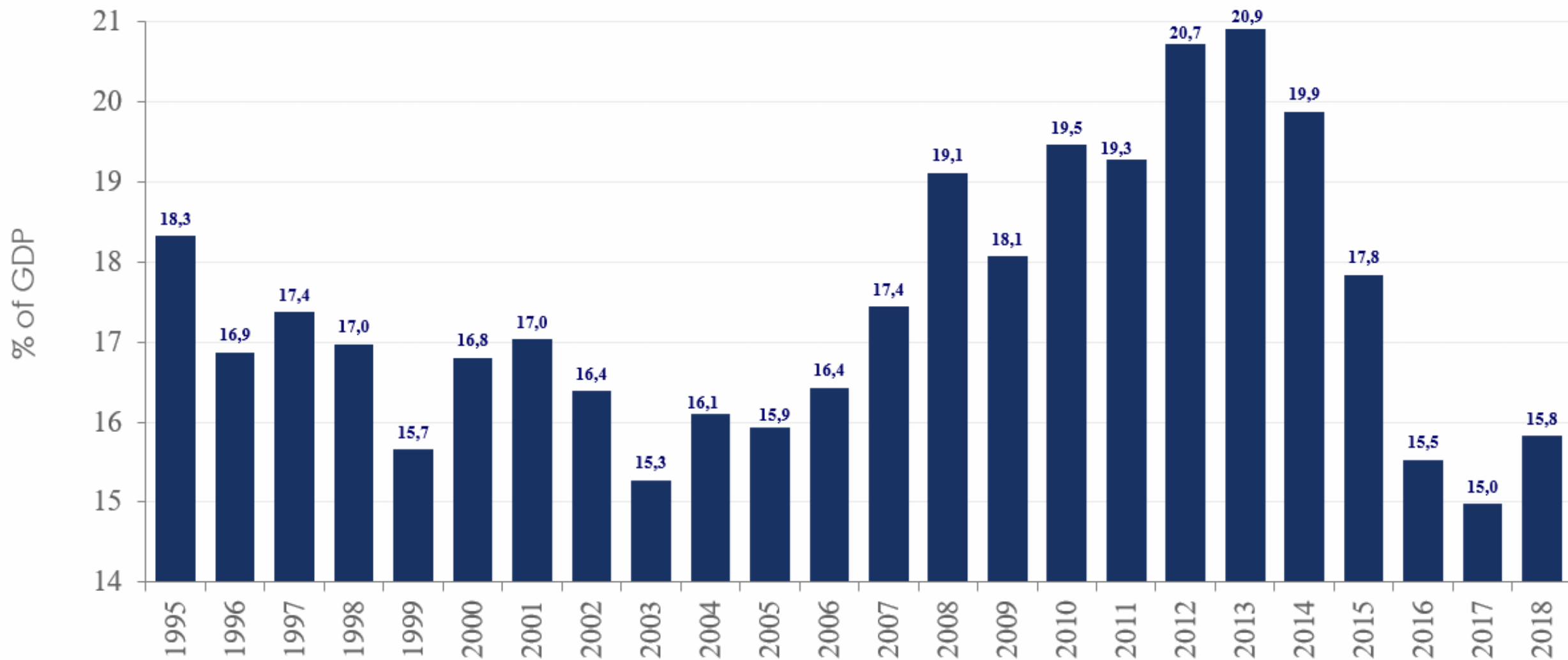


*It includes: Personal credit renegotiation, Overdraft, Leasing, Other goods financing, Discount of checks, Others

Credit Interest Rate and Spread



Investment Rate



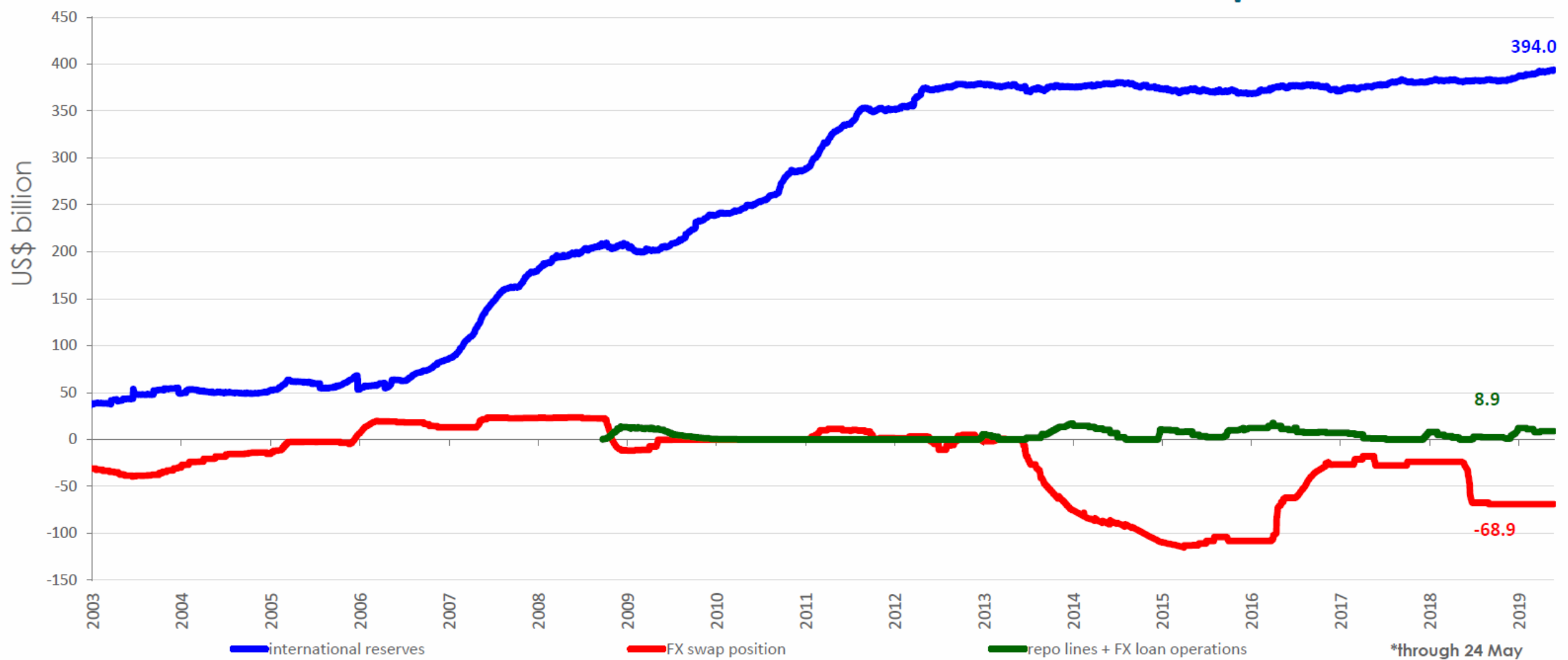
Resilience of the Brazilian economy

Brazilian economy has the capacity to withstand a setback in the international scenario and to absorb shocks, given its consistent policies and buffers:

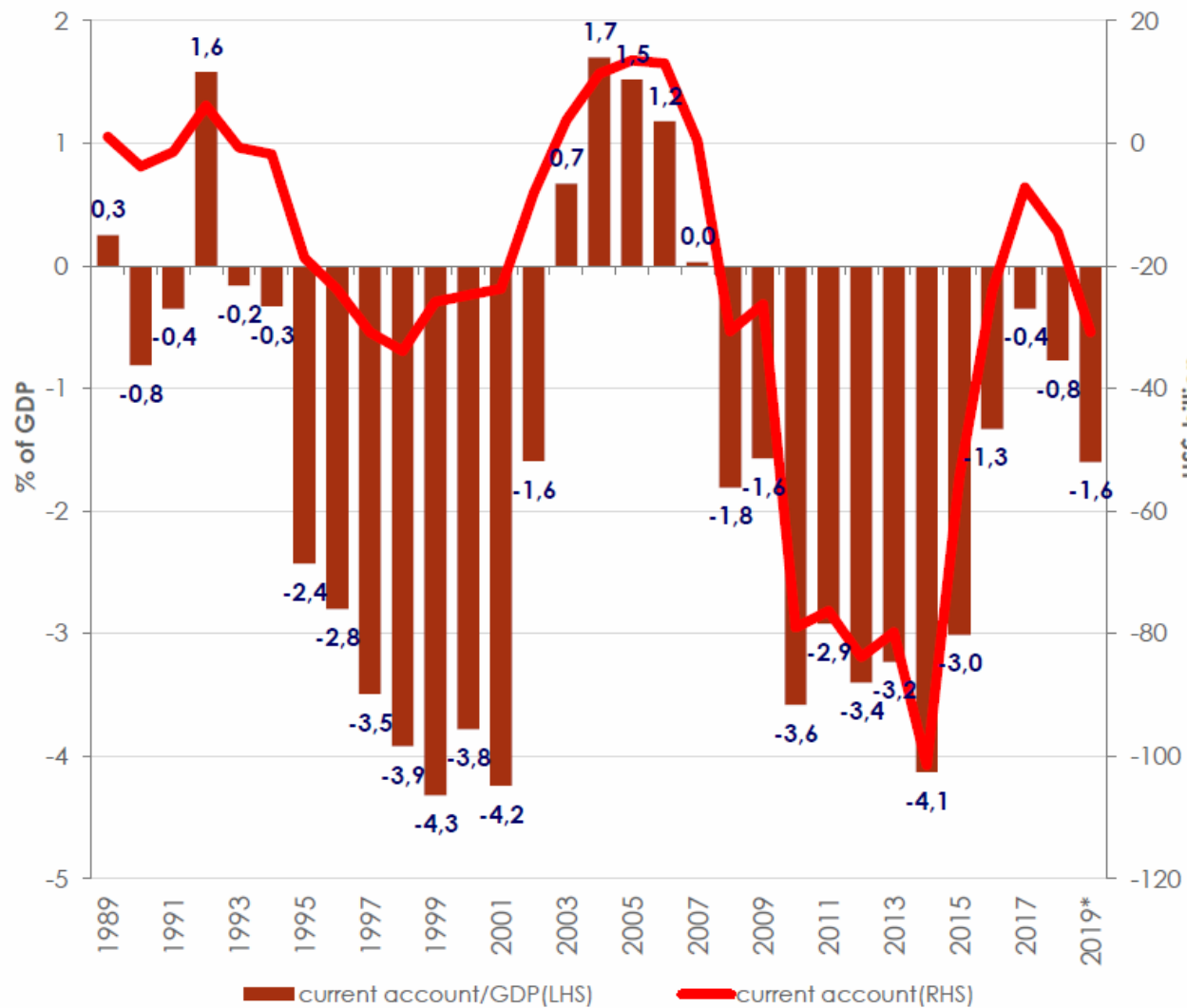
- ▶ Anchored inflation expectations;
- ▶ Exchange rate flexibility;
- ▶ Robust balance of payments;
- ▶ Comfortable level of international reserves;
- ▶ Prospects of economic recovery.

International Buffers

International Reserves and FX Swap



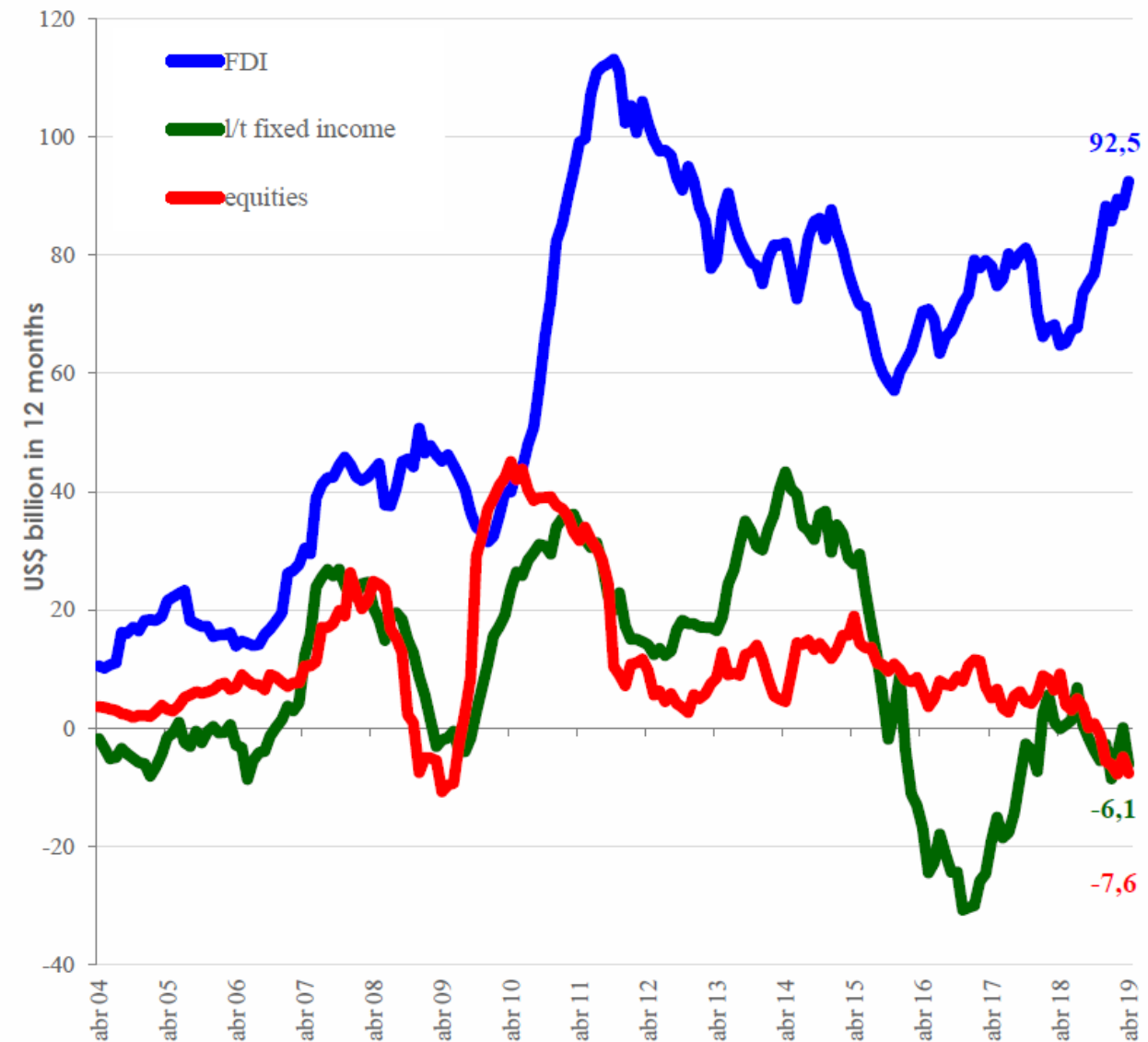
Current Account



From 1995 on, methodology according to BPM6

* BCB forecast

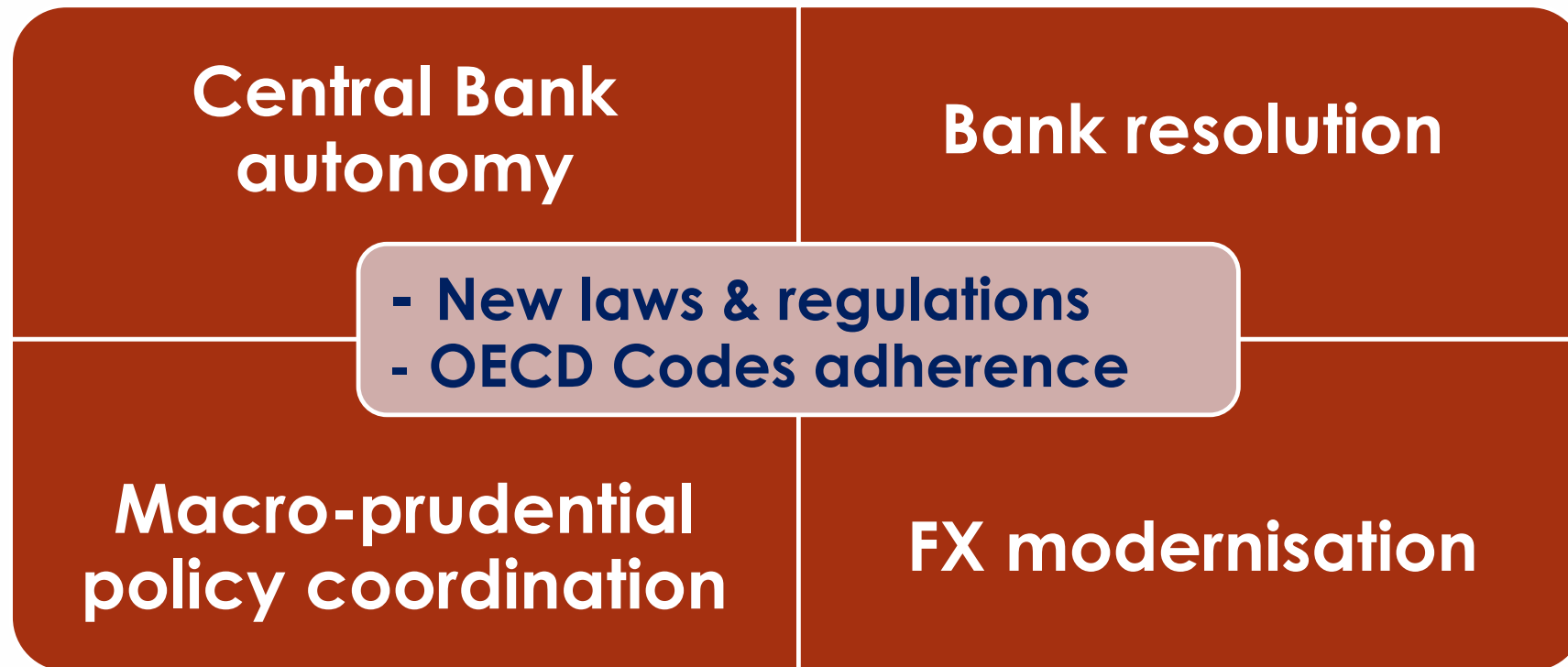
Net Foreign Investment Flow, by Category



Consistent policies toolkit



NEXT STEPS



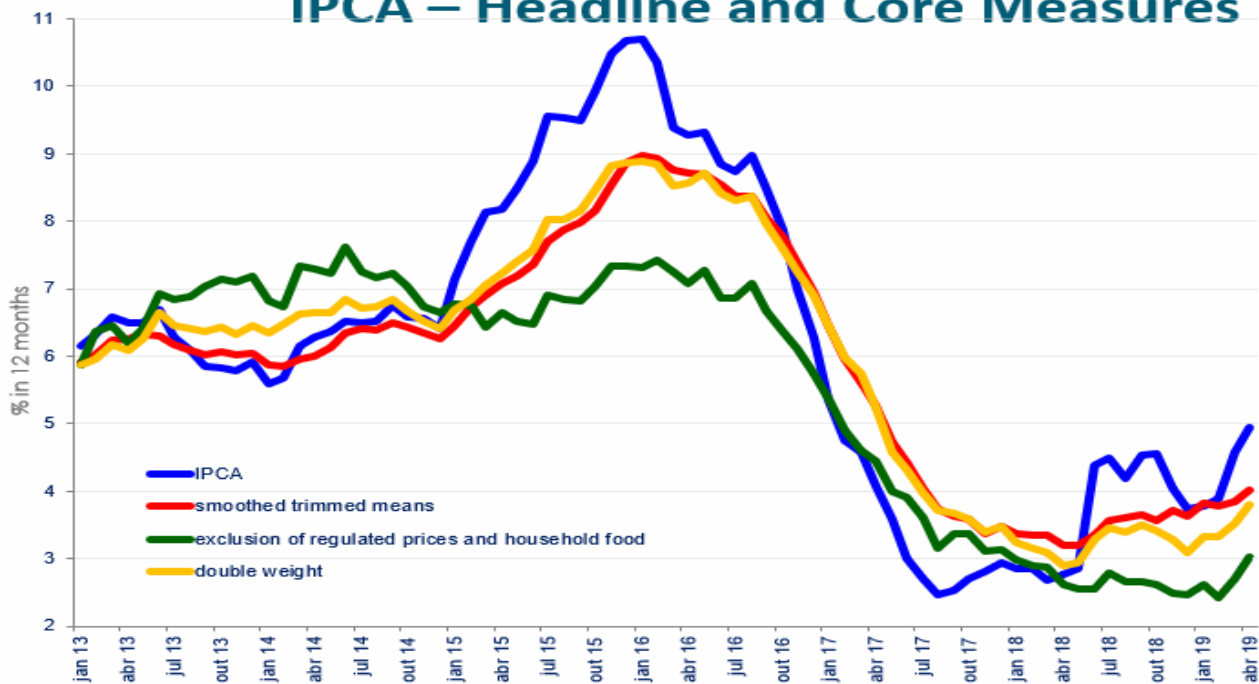
Monetary Policy

Inflation under control

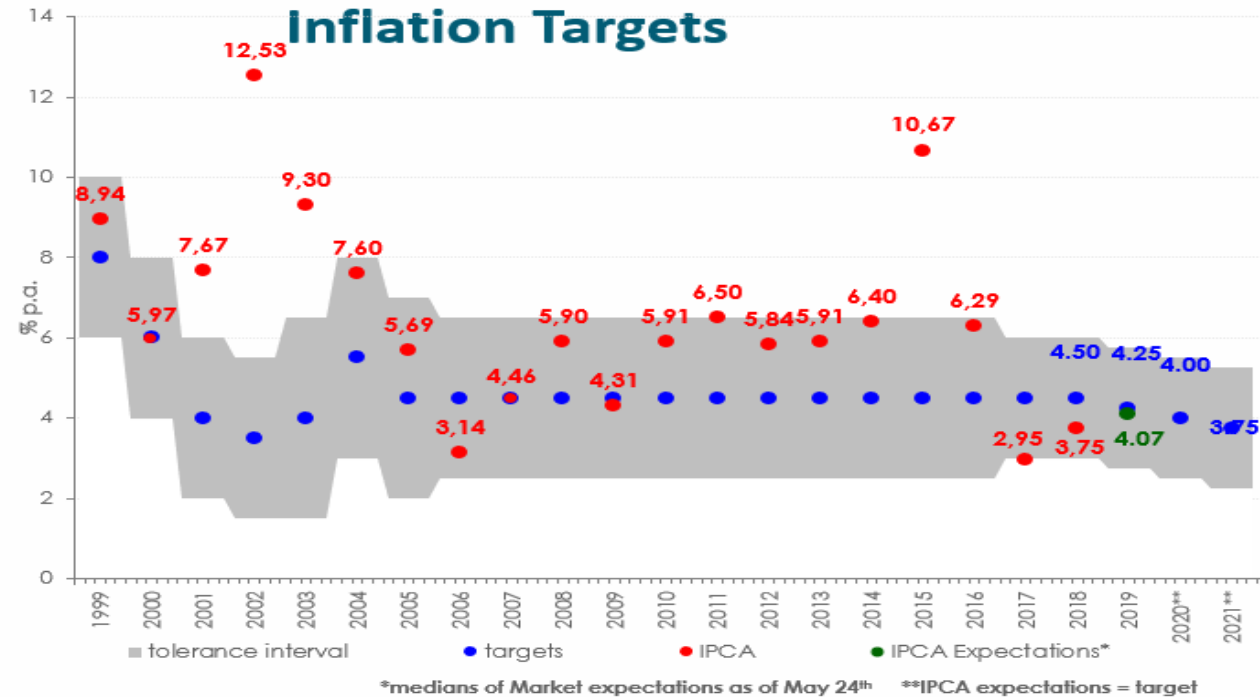
Inflation

- ▶ various measures of underlying inflation are running at appropriated levels, including the components that are most sensitive to the business cycle and monetary policy;
- ▶ inflation expectations for 2019, 2020 and 2021 collected by the Focus survey are, respectively, around 4.0%, 4.0% and 3.75%.

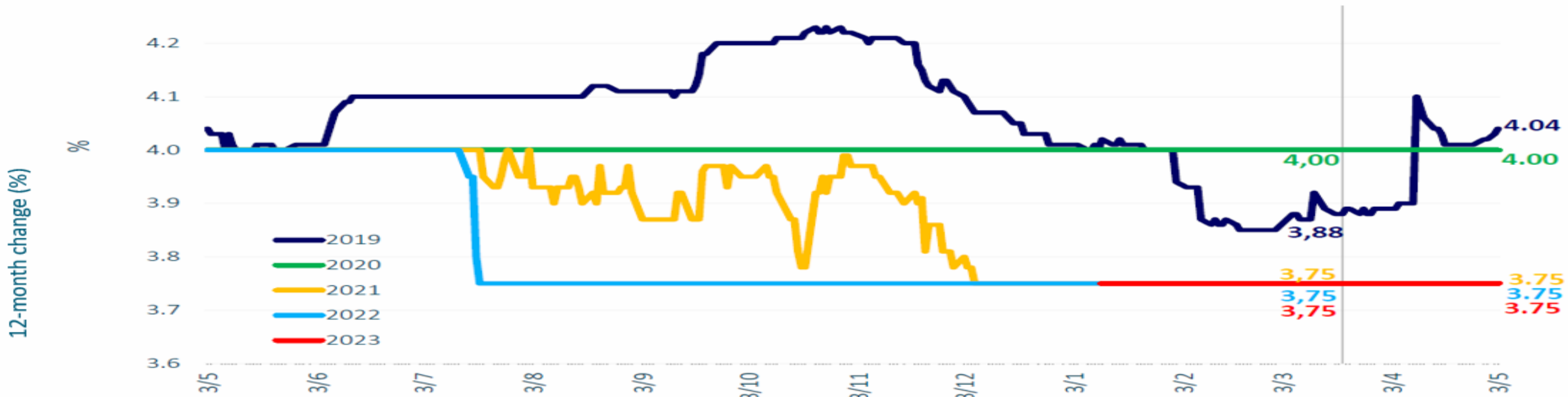
IPCA – Headline and Core Measures



Inflation Targets

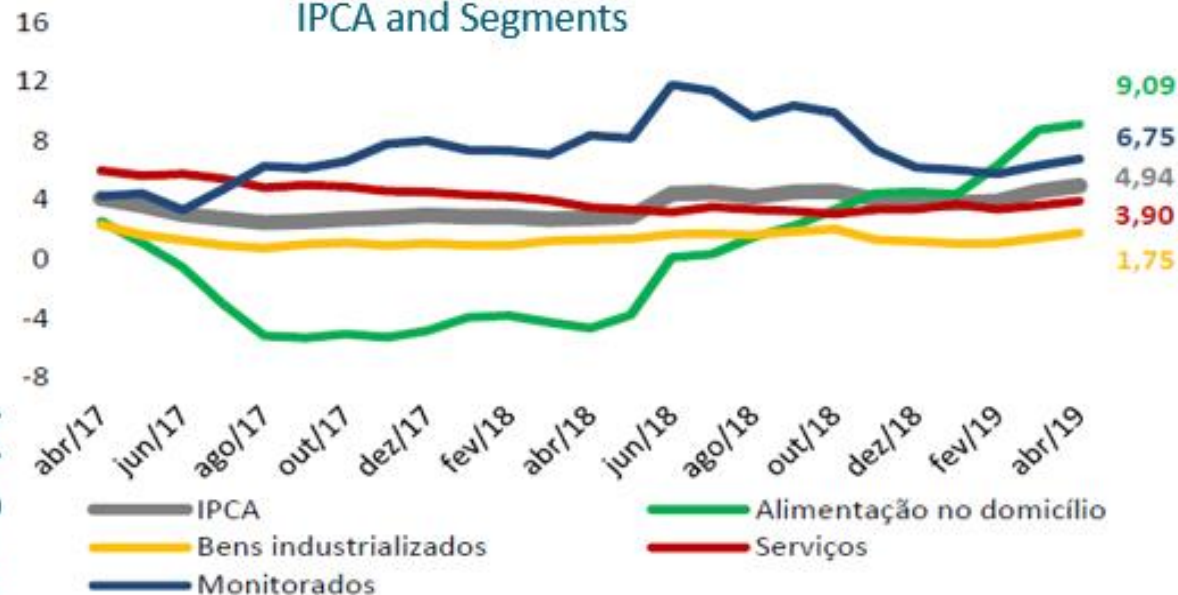


Evolution of Market Expectations for 2019-2023 IPCA

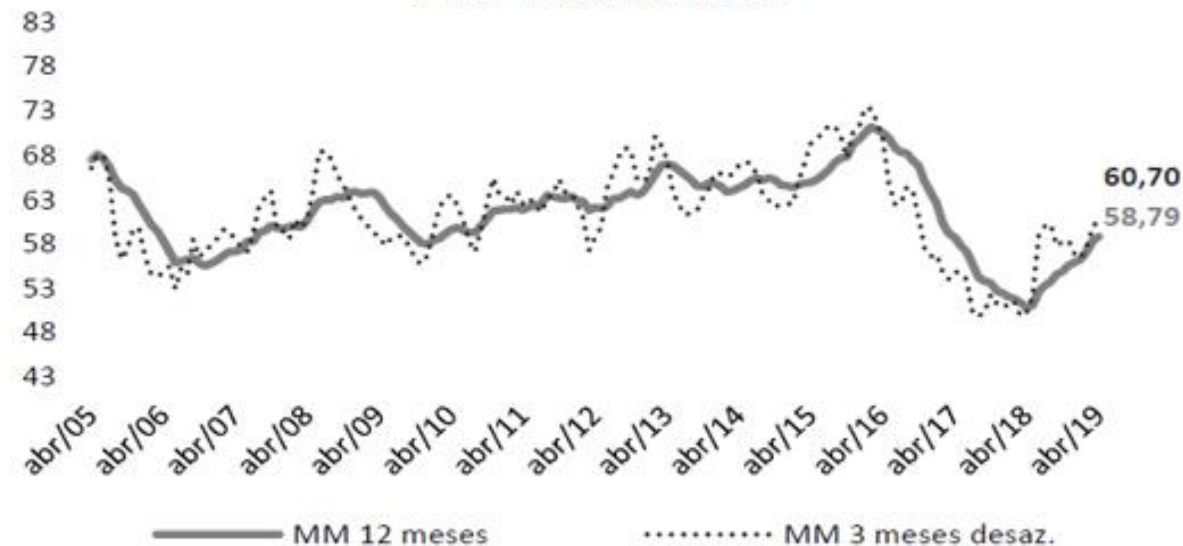


Consumer Prices (IPCA), Core and Diffusion Index

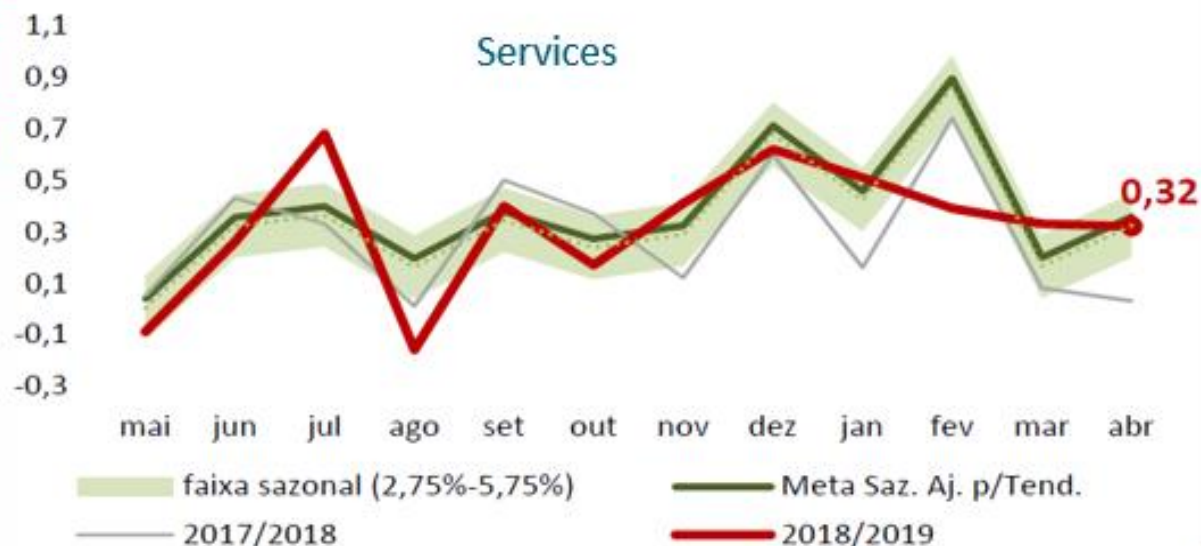
IPCA and Segments



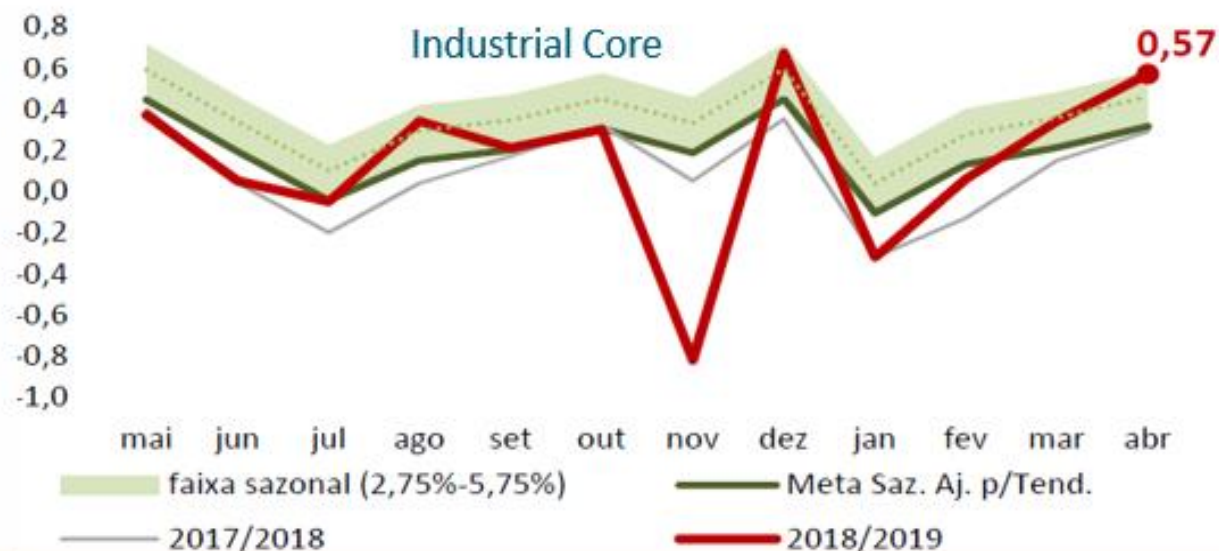
IPCA – Diffusion Index



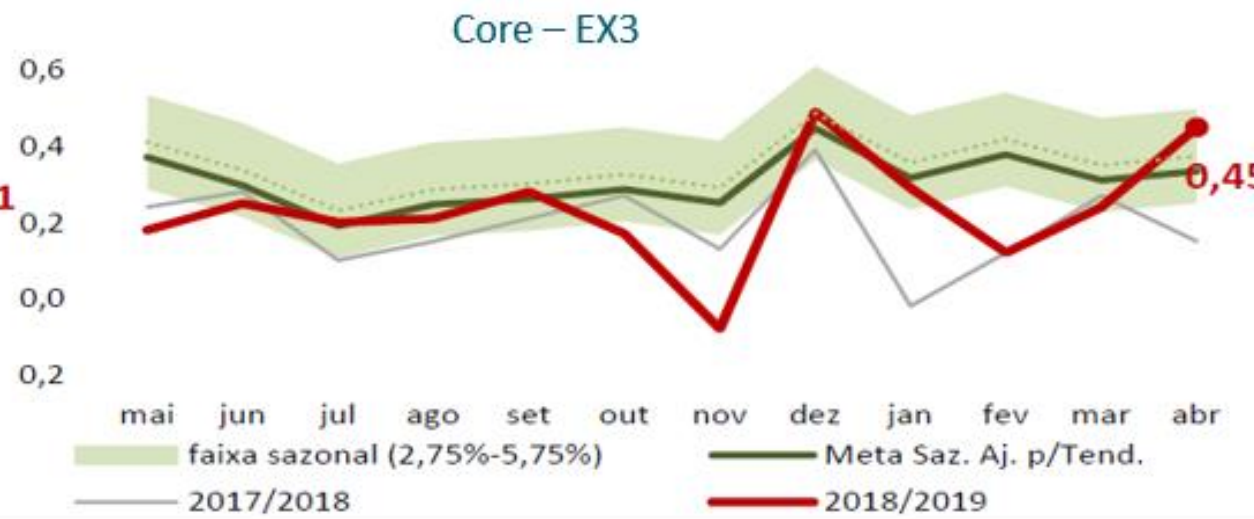
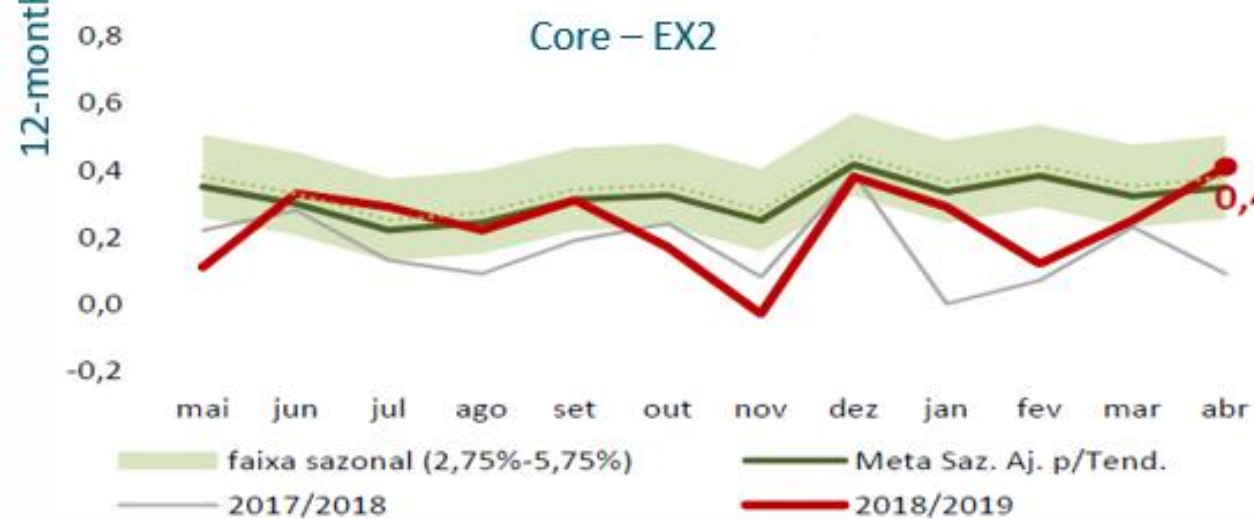
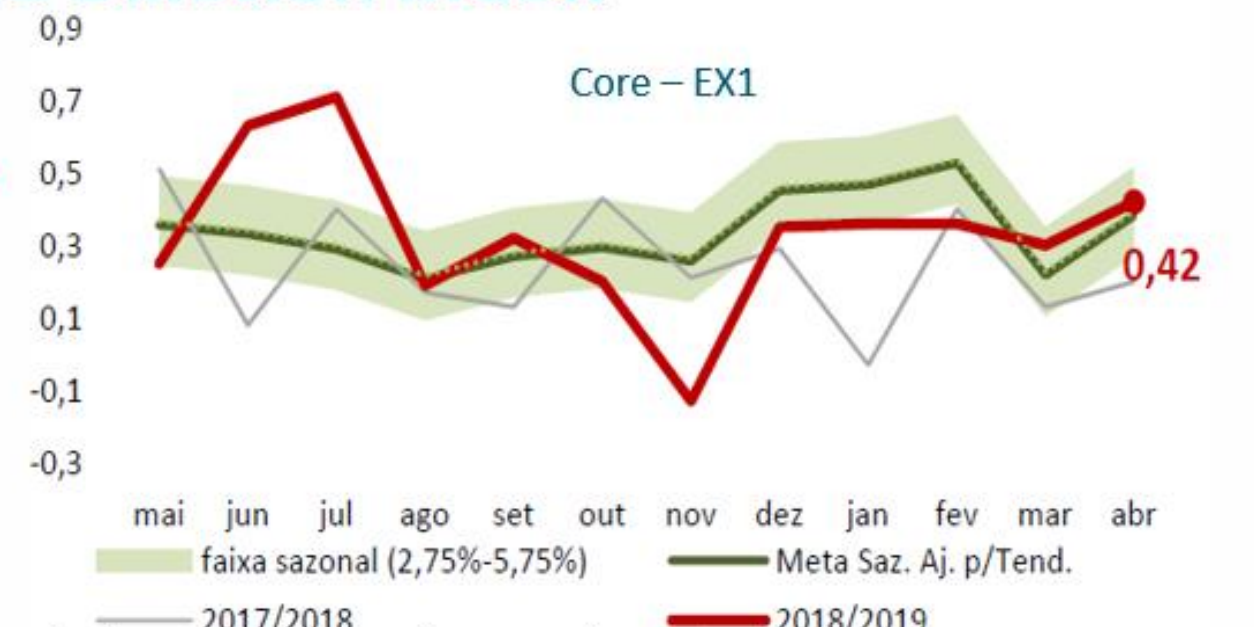
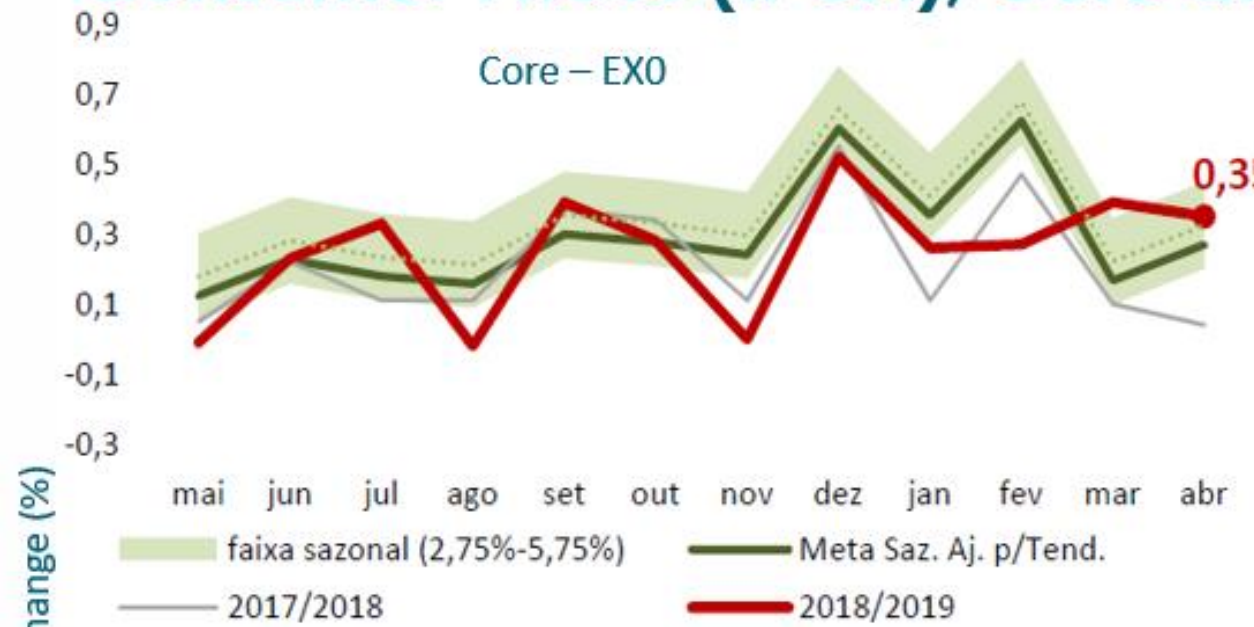
Services



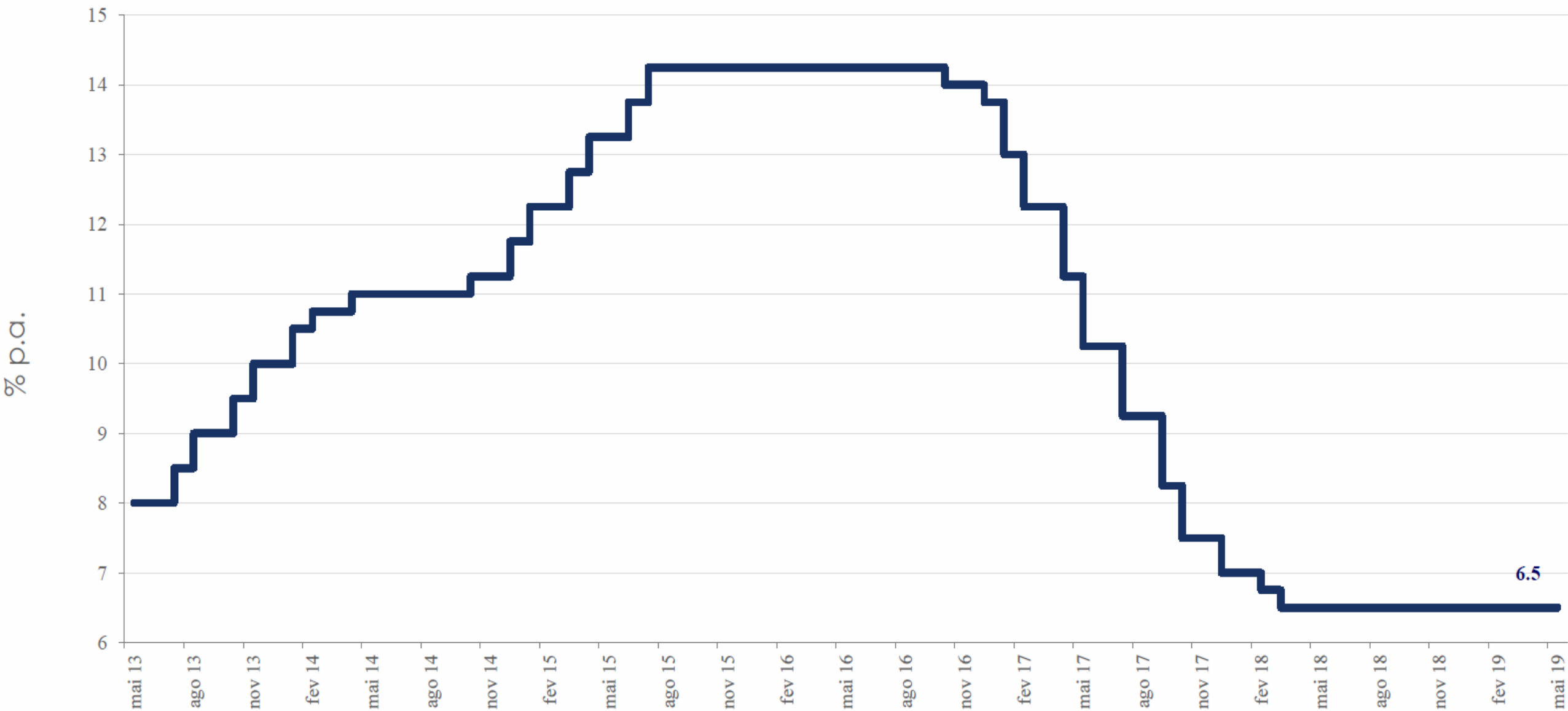
Industrial Core



Consumer Prices (IPCA), Core and Diffusion Index

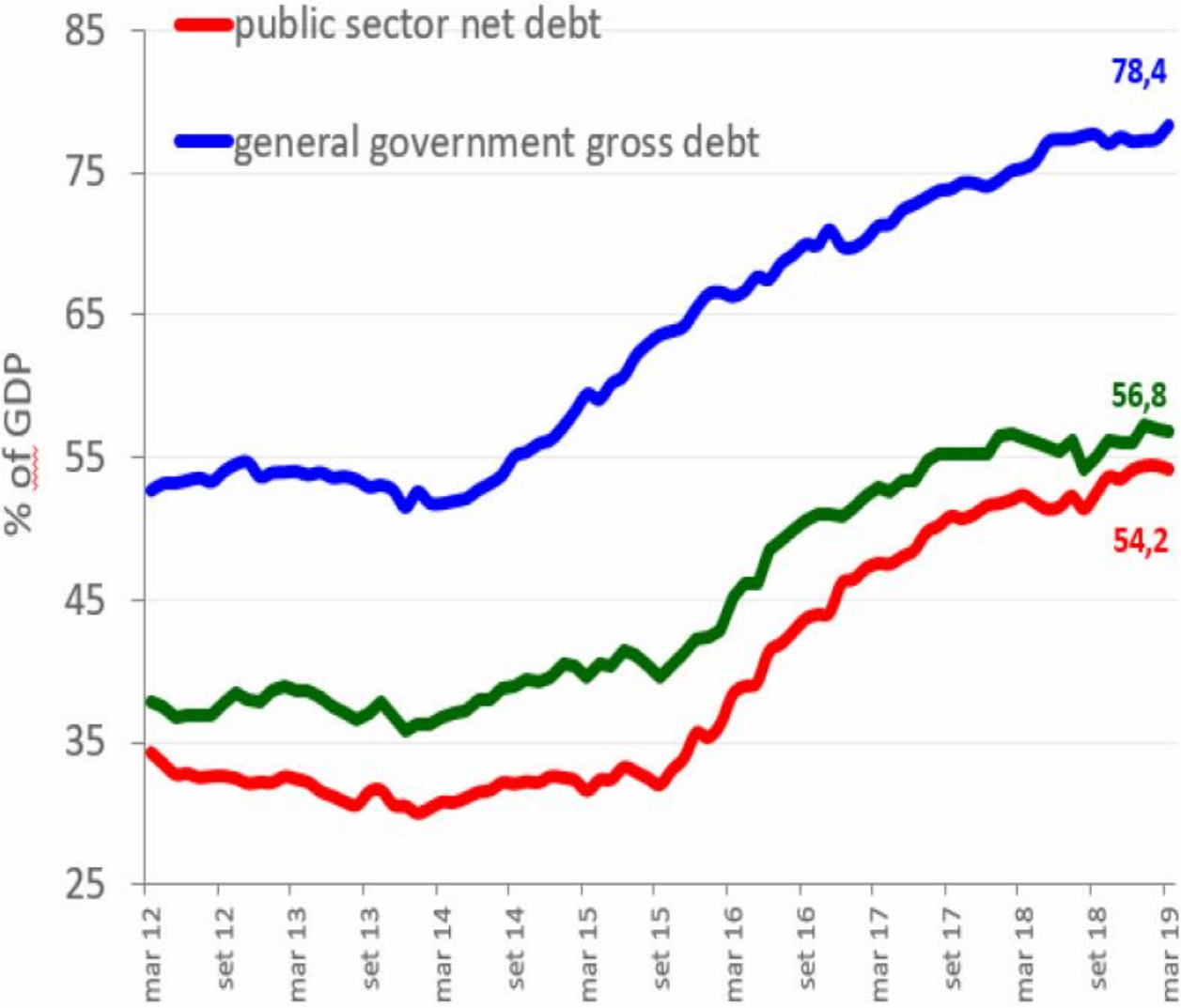


Selic Rate

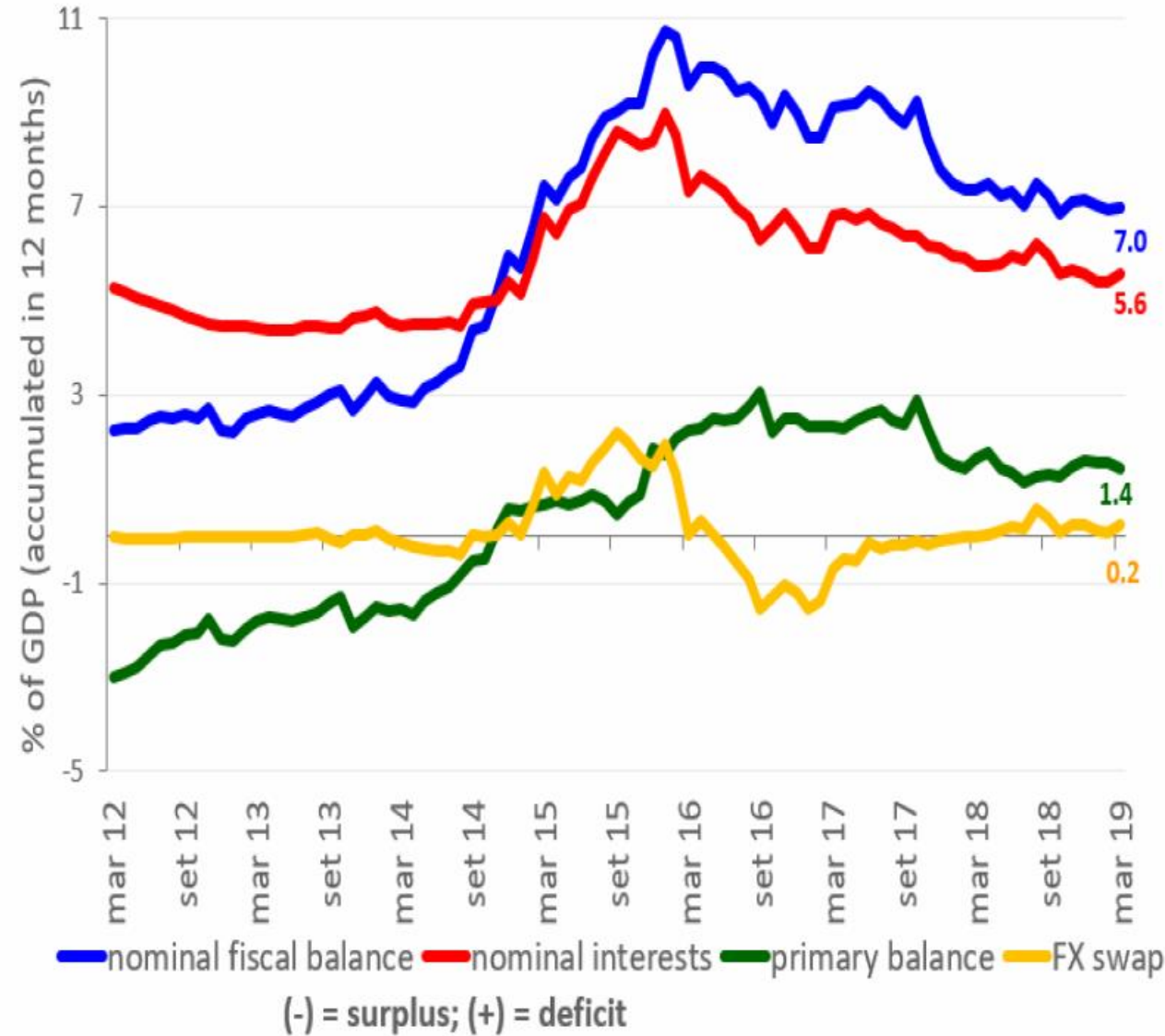


Fiscal Sector

Public Debt

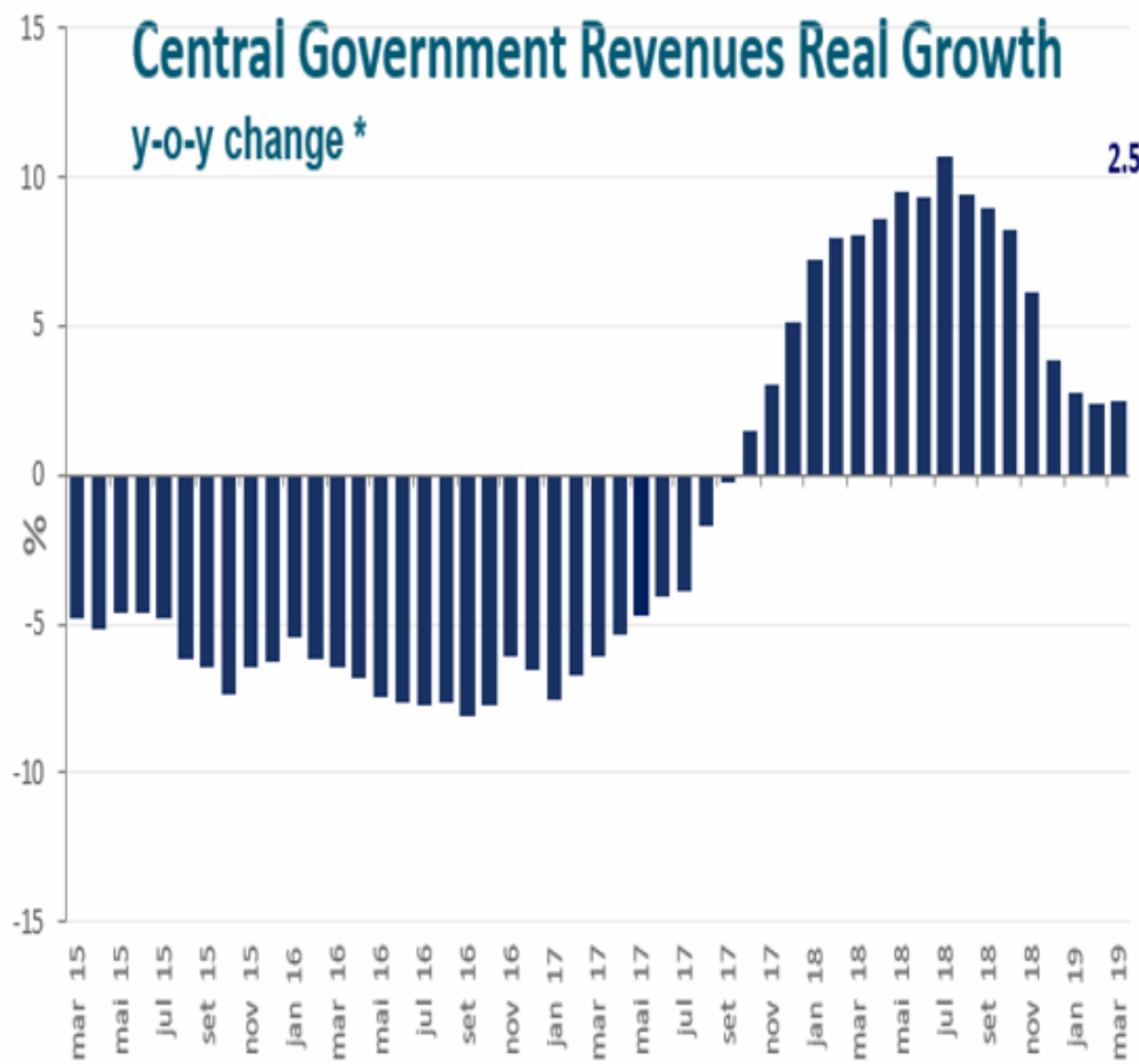


Fiscal Indicators



Central Government Revenues Real Growth

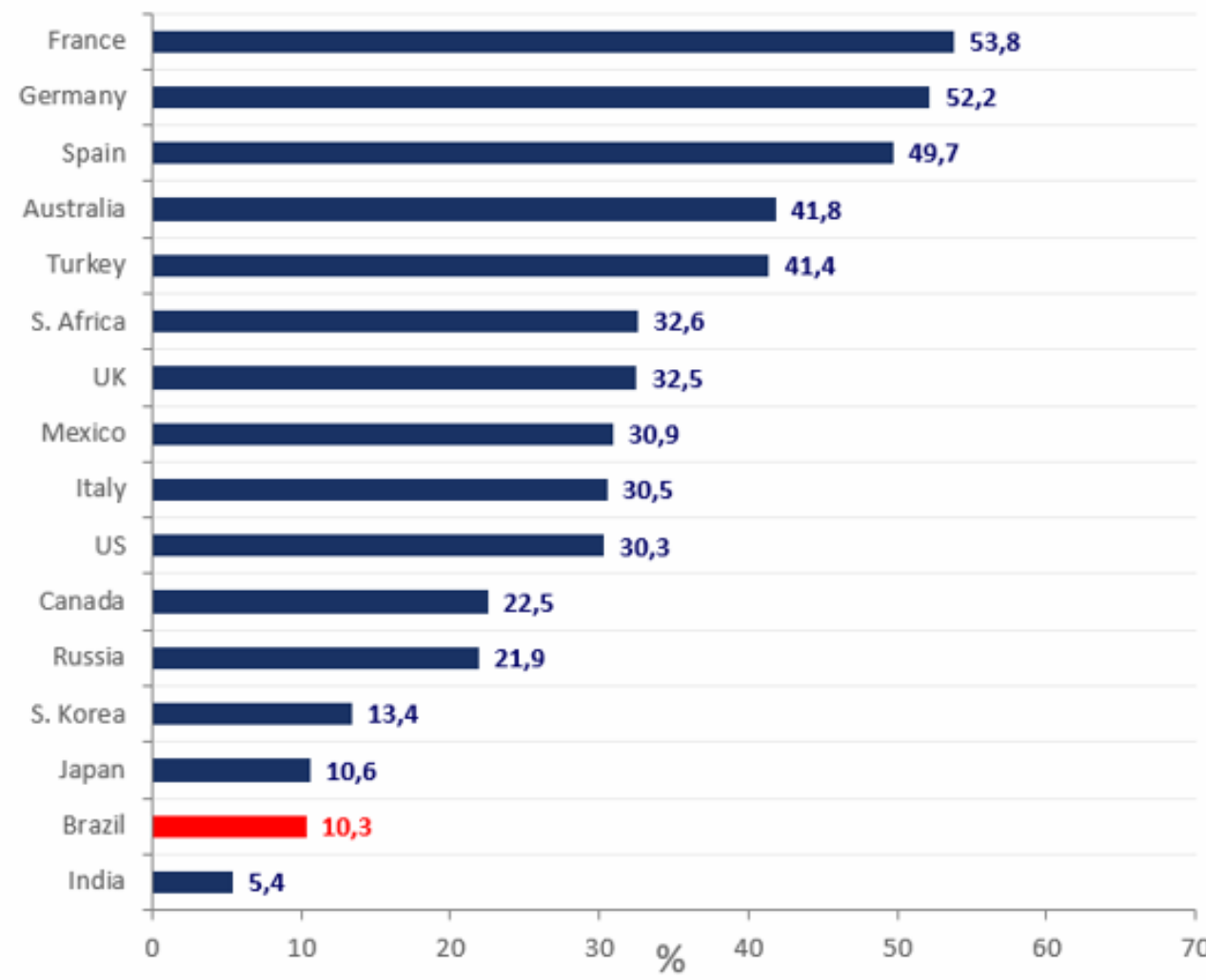
y-o-y change *



*excludes revenues from repatriation of assets abroad

Public Debt Held by Non-Residents – International Comparison

% of outstanding domestic public debt securities*



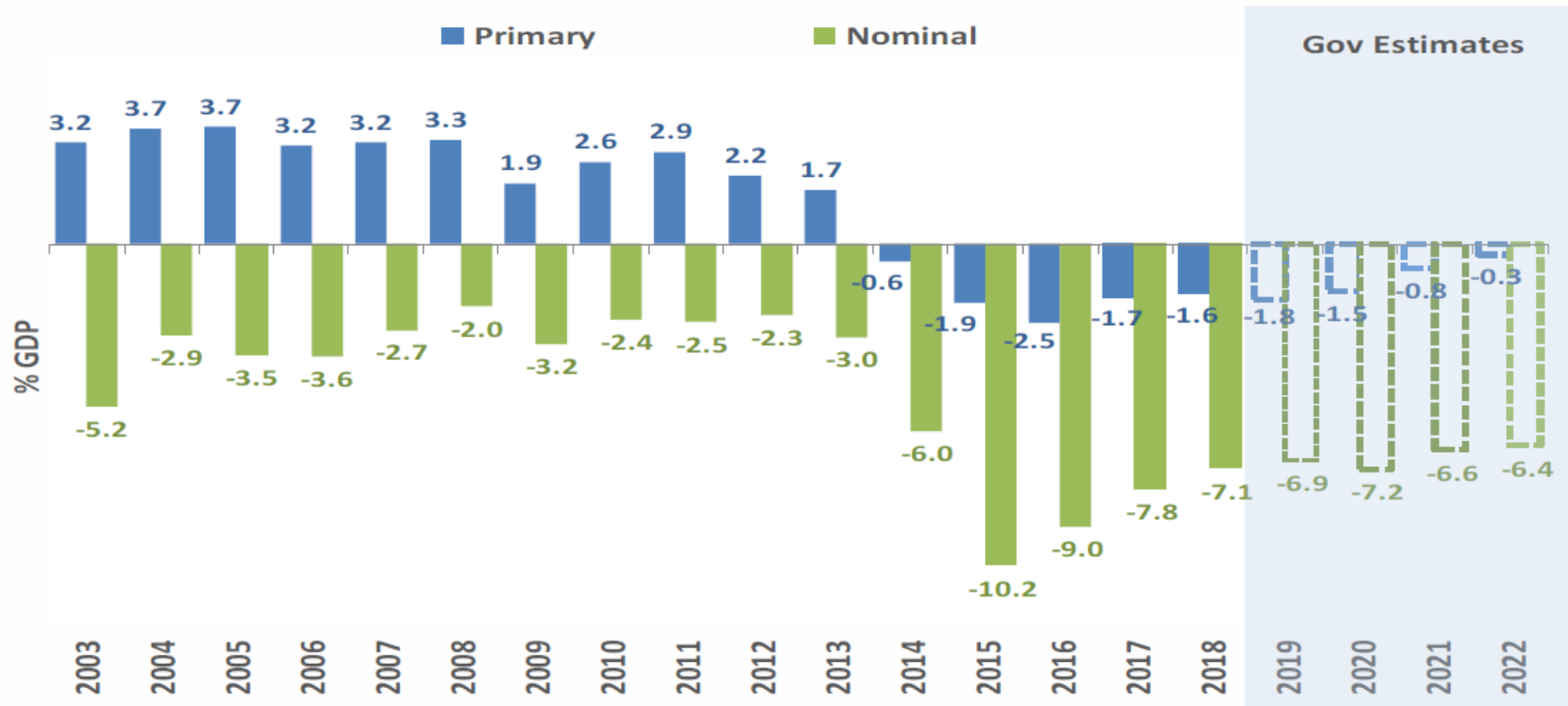
*the latest data reported by the IMF Fiscal Monitor (Apr 19)

Fiscal trend

Budget rigidity and lack of reform coupled with unfavorable business cycle led to fiscal deficit.

In 2018, the private social security deficit (INSS) was of BRL 198 bn representing 183% of the public sector deficit (BRL 108 bn).

The current reforms (detailed on the following slides) contribute to revert the trend for the fiscal balance



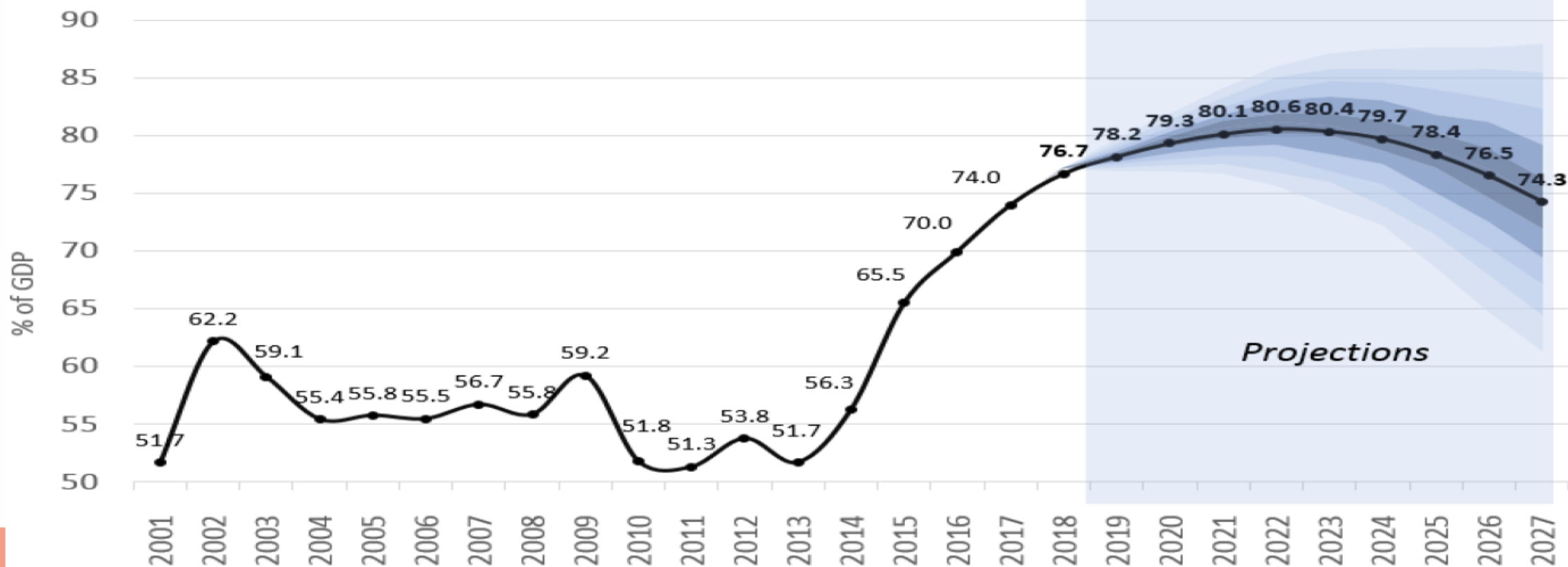
Source: Central Bank
Projections: 2020 Budgetary Guidelines Law (LDO)

	2018		2019		2020		2021		2022	
	BRL bn	% GDP	BRL bn	% GDP	BRL bn	% GDP	BRL bn	% GDP	BRL bn	% GDP
Primary Balance										
Central Government	-116.2	-1.69	-139	-1.9	-124.1	-1.58	-68.5	-0.81	-31.4	-0.35
Subnational Government	3.5	0.05	10.5	0.1	9	0.11	7.25	0.09	5.3	0.06
State-owned companies	4.4	0.06	0.06	0	-3.81	-0.05	-4.04	-0.05	-4.24	-0.05
Public Sector	-108.3	-1.57	-132	-1.8	-118.91	-1.51	-65.29	-0.77	-30.34	-0.33

Source: 2020 Budgetary Guidelines Law (LDO)
The projections are made based in a real GDP growth of 2.7% in 2020, 2.6% in 2021, 2.5% in 2022

Debt Sustainability Analysis

Gross Debt



BNDES prepayment

Paid:

2015: BRL 30,5 bn
 2016: BRL 100 bn
 2017: BRL 50 bn
 2018: BRL 130 bn
 (BRL 30bn paid in March, BRL 30bn in June and BRL 70 bn in August)

The BNDES prepayments reduce the Gross Debt by the same magnitude of the settled amount.

Between 2015 and 2018, BNDES will have made a prepayment to the National Treasury of BRL 310 billion, **reducing Gross Debt by 5.0% of GDP.**

Source: Central Bank. Forecasts: National Treasury

The forecast for Gross Debt is sensitive to the degree of approval of the reforms under discussion in the National Congress.

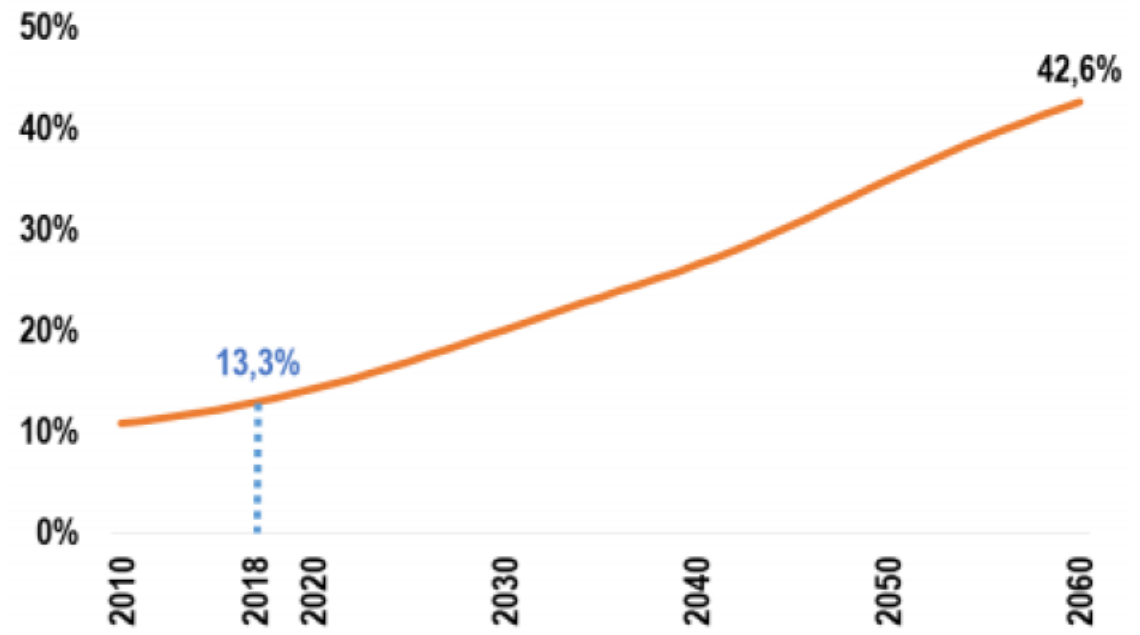
Social Security Reform - Justifications

- Reduction in fertility rate
- Increase in the expectation of survival at 65 years old
- Increase in the share of elderly in the total population



Brazilian demographic transition indicates unsustainability of social security spending under current rules

Ratio between population aged 65+ and 15-64 years old



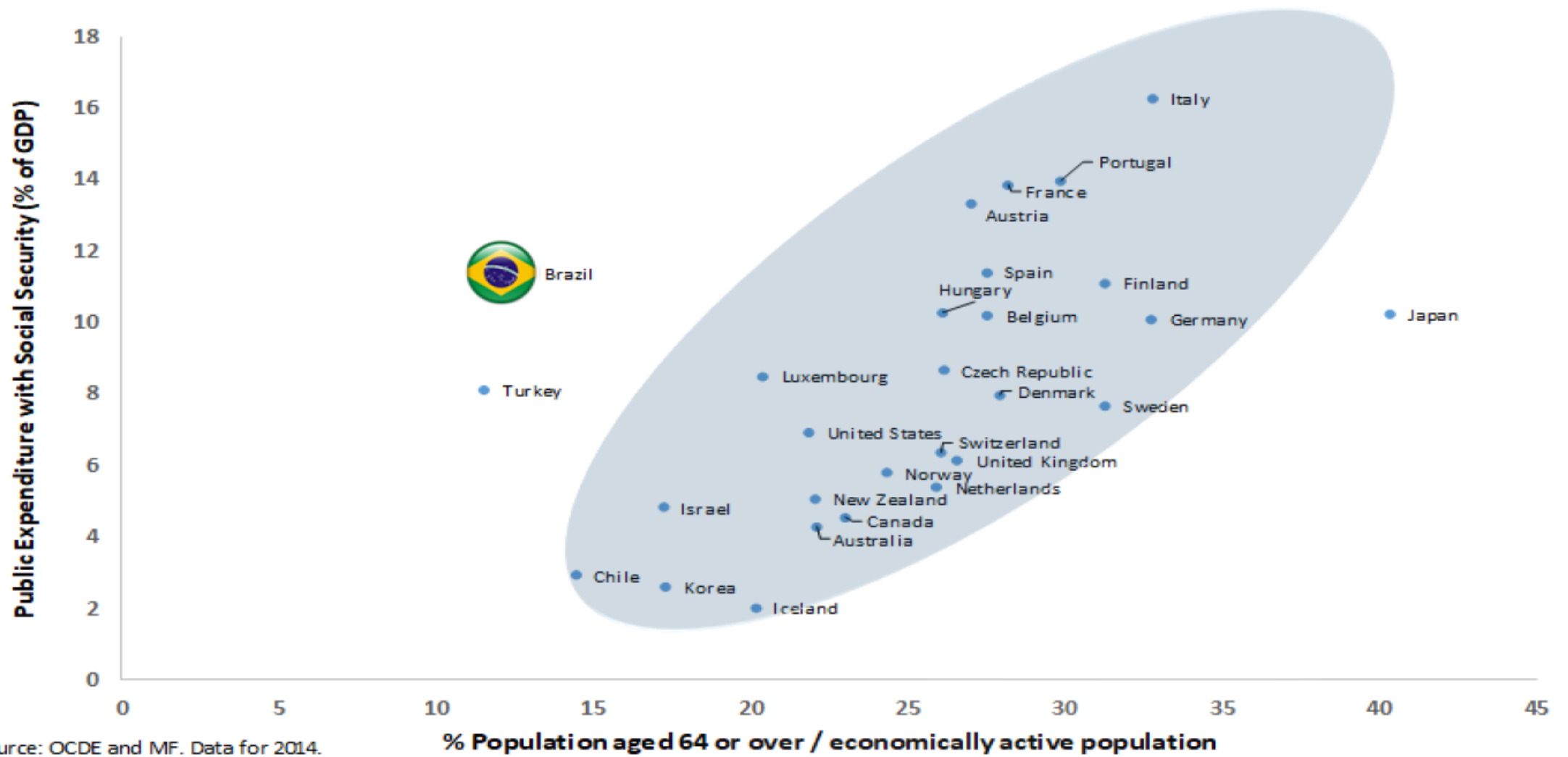
In 2015, 8 people worked for every person aged 65 years and older



In 2040, 4 people will work for each person aged 65 years and older



Welfare Expenditures - International Comparison



Source: OCDE and MF. Data for 2014.

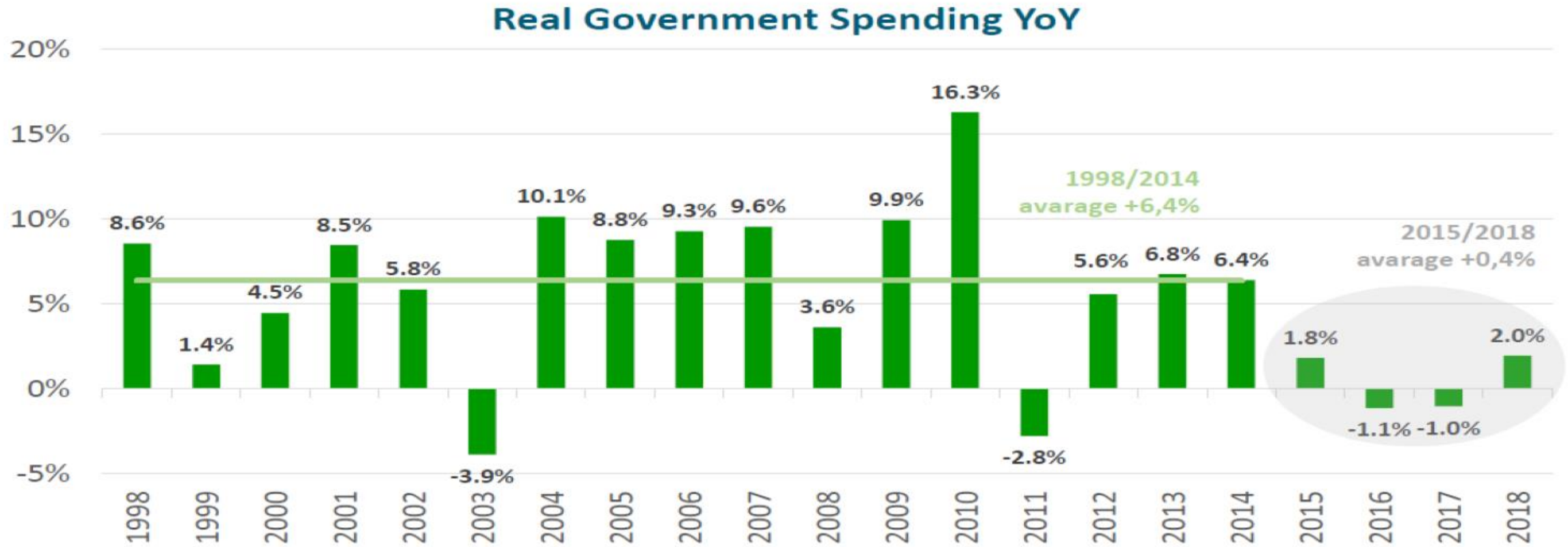
Social Security Reform - Key Features and Positive Impacts

Social security reform savings could reach up to BRL 1,2 trillion.

Savings (BRL bn, 2019 PV)	4 years	10 years
New rules for private sector (RGPS)	83	715
New rules for Public system (RPPS)	34	174
Change in contribution rates (RGPS)	-10	-28
Change in contribution rates (RPPS)	14	29
Change in social benefits (wage bonus, BPC)	41	182
Total savings from constitutional amendment	161	1072
Military system	28	92
Total	189	1165

The Pension Reform Will Consolidate the New Fiscal Order

- The real growth of Government spending has exceeded the economic growth most of the time during the last two decades.
- Since 2015, there is a new fiscal regime which has increased the power of monetary policy



Thank you!

Tiago Couto Berriel

Deputy Governor for International Affairs and Corporate Risk Management